# Supplementary Information for the Nine Months Ended December 2018

February 5, 2018

Mitsubishi Corporation

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### (Forward-Looking Statements)

- This release contains forward-looking statements about Mitsubishi Corporation's future plans, strategies, beliefs and performance that are not historical facts. Such statements are based on the company's assumptions and beliefs in light of competitive, financial and economic data currently available and are subject to a number of risks, uncertainties and assumptions that, without limitation, relate to world economic conditions, exchange rates and commodity prices.
- Accordingly, Mitsubishi Corporation wishes to caution readers that actual results may differ materially from those projected in this release and that Mitsubishi Corporation bears no responsibility for any negative impact caused by the use of this release.

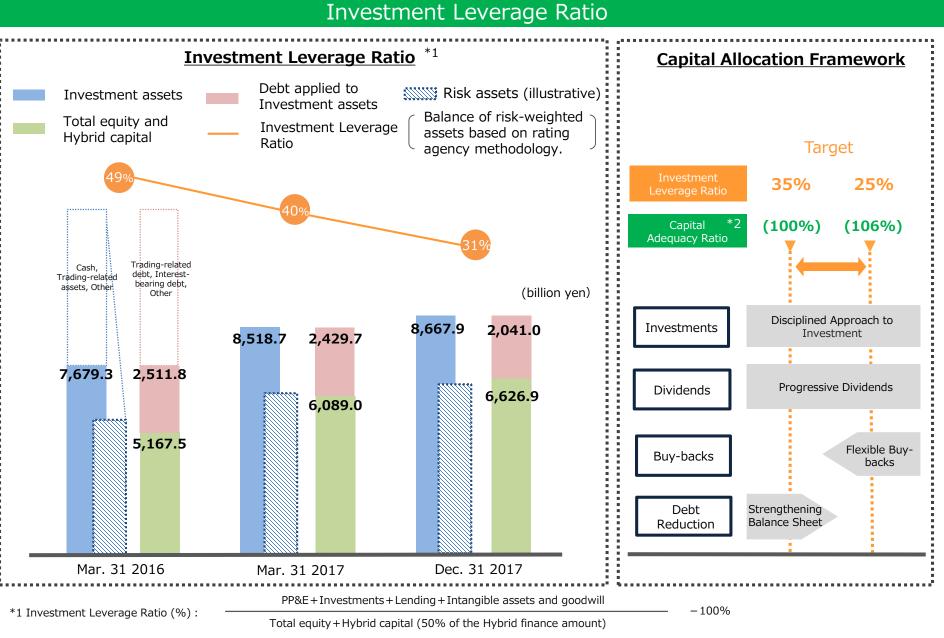
### (Notes Regarding these Presentation Materials)

• Consolidated net income in this presentation shows the amount of net income attributable to owners of the Parent, excluding noncontrolling interests. Equity shows the amount of equity attributable to owners of the Parent, excluding noncontrolling interests, which is a component of total equity.

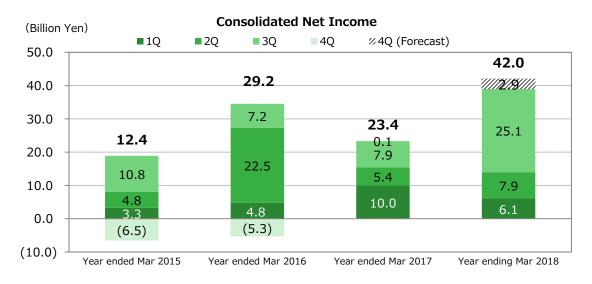
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### A Mitsubishi Corporation



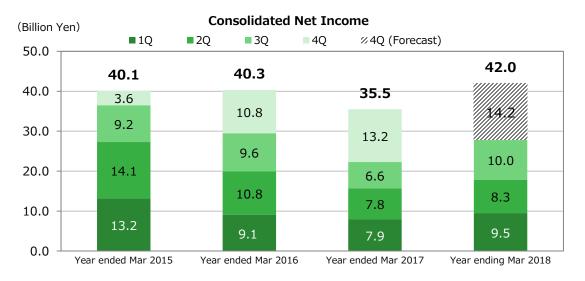
# Global Environmental and Infrastructure Business Segment



							-	
(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons	Rate of Progression	Main Reasons
Gross Profit	27.6	26.9	-0.7	-	-	-	-	-
Equity-method income	25.4	24.5	-0.9	-	-	-	-	-
Consolidated Net Income	23.3	39.1	15.8	Reversal of deferred tax liabilities due to US tax reform, and one-off gains in the power generation business, etc.	42.0	The full-year forecast has been revised from 32.0 billion yen to 42.0 billion yen. This is due to reversal of deferred tax liabilities due to US tax reform, etc.	93%	Reversal of deferred tax liabilities due to US tax reform, etc.
				I				

(Billion Yen)	March 2017	December 2017			
Segment Assets	1,005.7	1,050.2			

# Industrial Finance, Logistics & Development Segment



(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons	Rate of Progression	Main Reasons
Gross Profit	40.7	37.8	-2.9	Decrease in transaction earnings in logistics business, etc.	-	-	-	-
Equity-method income	12.5	22.2	9.7	Increase in fund evaluation gains and in income from real estate-related business, etc.	-	-	-	-
Consolidated Net Income	22.3	27.8	5.5	Increase in fund evaluation gains and profit on the sale of real estate business in North America, etc.	42.0	The full-year forecast has been revised from 40.0 billion yen to 42.0 billion yen.	66%	Impact from gains regarding real estate business expected in the 4 <sup>th</sup> quarter.

(Billion Yen)	March 2017	December 2017			
Segment Assets	841.6	814.6			

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# Energy Business Segment

(Billion Yen)		■1Q		ed Net Income ■ 3Q   4Q   % 4Q (Fored	cact)	)			Cr	ude	Oil (	Dub	ai)	
150.0		■ IQ	■ 2Q		cast	)				í			-	
	82.3							(US\$/BBL)	Apr-	Jun	Jul-S	Бер	Oct-Dec	Jan-Mar
100.0	2.0			55.5				Year Ended March 2014	10	0.8	10	6.3	106.8	104.5
50.0	74.1		18.2	32.8		20.0		Year Ended March 2015	10	6.1	10	01.5	74.4	51.9
0.0	36.4		8.5 23.0	5.1 20.8 (3.2)		//1/.8/// 11.8		Year Ended March 2016	6	51.3	4	9.7	40.7	30.4
	(30.2)		(59.5)	(0.2)		(0.8) (2.8)		Year Ended March 2017	4	3.2	4	3.2	48.3	53.1
(50.0)			(9.8)					Year Ending March 2018	4	9.8	5	50.5	59.3	
(100.0) <u> </u>	ear ended Mar	2015 Ye	ar ended Mar	2016 Year ended Mar 2017	Year	ending Mar	2018							
(Billion Yen)	Nine Months ended December 2016		YoY Change	Main Reasons	F	Forecast for Year Ending March 2018		Main Reasons			e of ession		Main Reas	ons
Gross Profit	21.1	36.8	15.7	Increased transaction earnings due to an increase in market prices, etc.		-		-			-		-	
Equity-method income	13.8	33.9	20.1	Increased earnings due to an increase in market prices, etc.		-		-			-		-	
Consolidated Net Income	58.7	8.2	-50.5	One-off losses due to asset re- profiling and additional tax expense related to withdrawal from resource-related assets, as well as additional provisions for decommissioning cost etc., despite increased earnings and dividend income in the LNG business.		20.0	20.0 The full-year forecast has been revised from 41.0 billion yen to 20.0 billion yen. This is due to one-off losses related to additional tax expense due to withdrawal from resource-related assets, etc.		41%	profiling and provisions for dec ing cost, as well a		additional commission- as additional related to resource-		
(of which, natural gas related)	[50.4]	[50.9]	[0.5]											
(Billion Yen)	March 20	17 Dece	ember 2017											
Segment Assets	2,1	18.0	2,130.6											
(of which, natural gas related))	[1,19	95.6]	[1,318.9]											7

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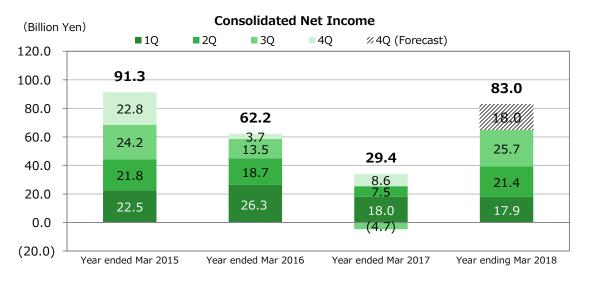
(of which, Copper)

[594.0]

[593.7]

Metals Segment												
	Consolidated Net Income											
			Billion Yen)	■1Q ■2Q		4Q Ø 4Q (Forecast	<sup>t)</sup> 240.0					
		2!	50.0					8				
		20	00.0			147.9	61.3					
		1/	50.0			17.6	72.0					
		<b>1</b> (	00.0				72.0					
						97.2	56.0					
		!	50.0	13.9 13.6 2.3		18.4	50.7					
			•	$ \begin{array}{c} 2.3 \\ 9.8 \\ (11.8) \\ (5.5) \\ (9.4) \end{array} $		<u>18.4</u> 14.7						
			•	(337.4)								
		(4)	00.0)	(360.7								
			Yea	r ended Mar 2015 Year ended Ma	-	ar ended Mar 2017 Yea	r ending Mar	r 2018		_		
(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons		Rate of Progression	Main Reasons			
Gross Profit	292.4	317.6	25.2	Partial mitigation of reduced production and shipments due to Cyclone Debbie, and increase in market prices in the Australian coal business, as well as increase in sales prices in steel products business etc.	-	-		-	-			
Equity-method income	1.9	27.3	25.4	Increased earnings due to increased market prices in the iron ore and copper businesses, etc.	-	-		-	-			
Consolidated Net Income	130.3	178.7	48.4	Increased earnings resulting from partial mitigation of reduc- ed production and shipments in the Australian coal business due to Cyclone Debbie, and increas- ed earnings and dividend income due to increased market prices, etc.	240.0	The full-year forecast h revised from 195.0 bil to 240.0 billion yen. This is due to ir earnings and dividend due to increased marke etc.	lion yen hcreased income	74%	-			
(of which, MDP)	[107.0]	[125.6]	[18.6]							_		
(of which, Copper)	[10.2]	[34.1]	[23.9]	(*) Copper shown as total of JECO, JECO 2,	MCCH, MCRD, and	dividend income at the parent.						
(Billion Yen)	March 20	17 Dece	ember 2017									
Segment Assets	3,7	'04.2	3,992.1									
(of which, MDP)	[1,	,086.3]	[1,099.2]						c			

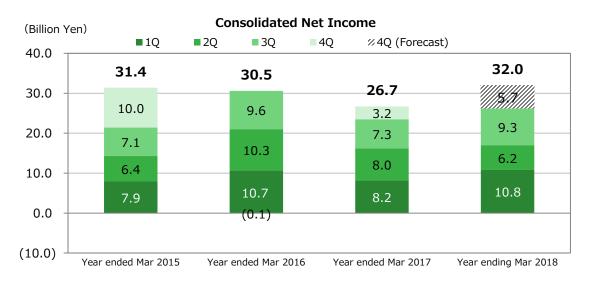
### Machinery Segment



(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons	Rate of Progression	Main Reasons
Gross Profit	135.4	148.8	13.4	Increased transaction earnings in the Asian automotive business, etc.	-	-	-	-
Equity-method income	6.1	19.2	13.1	Increased earnings due to improved market conditions in the ship business, and from the Asian automotive business, etc.	-	-	-	-
Consolidated Net Income	20.8	65.0	44.2	Rebound on one-off losses in the ship business, gains on sales of ships, and increased earnings in the Asian automotive business, etc.	83.0	The full-year forecast has been revised from 75.0 billion yen to 83.0 billion yen. This is due to increased earnings in the Asian automotive business, etc.	78%	_

(Billion Yen)	March 2017	December 2017		
Segment Assets	1,739.6	1,840.7		

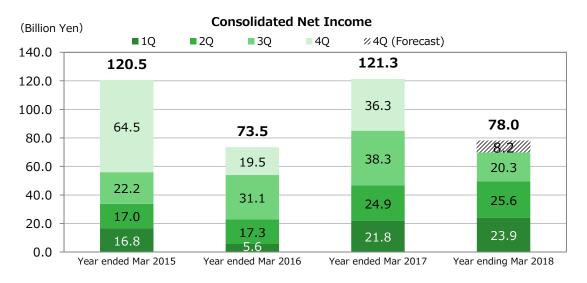
# **Chemicals Segment**



(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons	Rate of Progression	Main Reasons
Gross Profit	85.1	89.0	3.9	Increased transaction earnings due to favorable market conditions, etc.	-	-	-	-
Equity-method income	9.6	14.8	5.2	Increased income due to favorable market conditions, etc.	-	-	-	-
Consolidated Net Income	23.5	26.3	2.8	Increased transaction earnings and income due to favorable market conditions, etc.	32.0	The full-year forecast has been revised from 31.0 billion yen to 32.0 billion yen.	82%	_

(Billion Yen)	March 2017	December 2017			
Segment Assets	943.9	999.9			

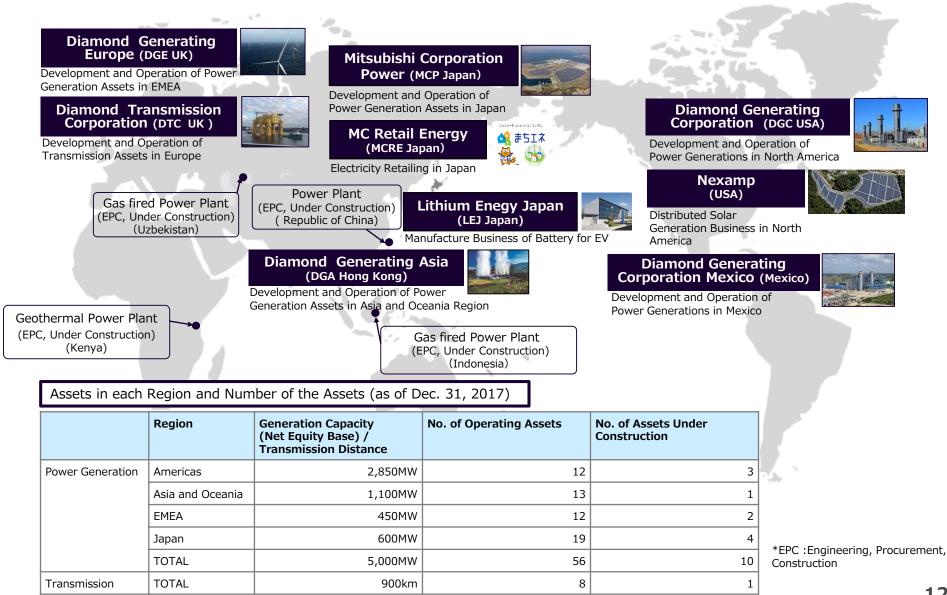
# Living Essentials Segment



(Billion Yen)	Nine Months ended December 2016	Nine Months ended December 2017	YoY Change	Main Reasons	Forecast for Year Ending March 2018	Main Reasons	Rate of Progression	Main Reasons
Gross Profit	354.1	734.9	380.8	Increased earnings due to the consolidation of Lawson, Inc., etc.	-	-	-	-
Equity-method income	26.8	20.0	-6.8	Decrease due to the consolidation of Lawson, Inc., etc.	-	-	-	-
Consolidated Net Income	85.0	69.8	-15.2	Rebound on one-off gains in the meat business recorded in the previous period, and one- off losses in the food raw materials business, etc., despite increased earnings of grain business in the Americas.	78.0	The full-year forecast has been revised from 80.0 billion yen to 78.0 billion yen. This is due to one-off losses expected in the end of the fiscal year regarding the review of asset evaluation, etc.	89%	One-off losses expected in the end of the fiscal year, in addition to seasonal factors, etc.

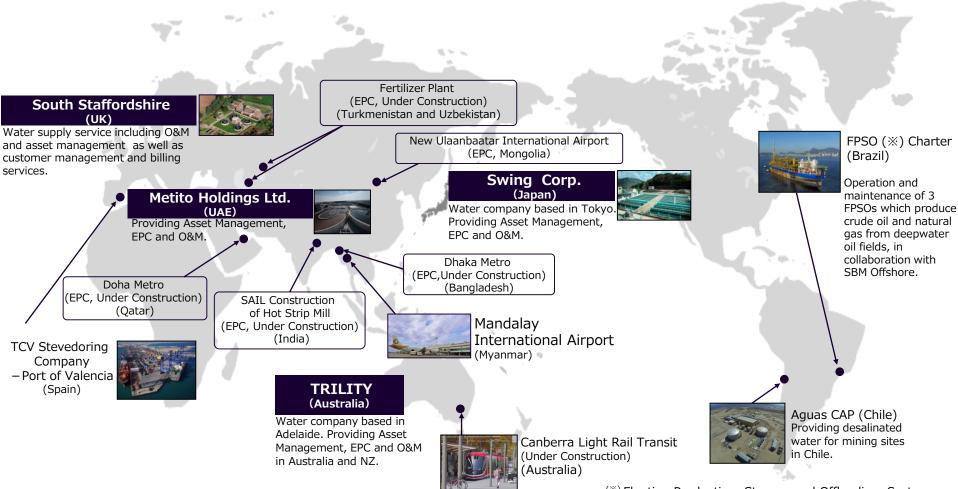
(Billion Yen)	March 2017	December 2017
Segment Assets	4,343.0	4,816.5

### New Energy & Power Generation Business / Environmental Business Global Environmental & Infrastructure Business Group



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# Infrastructure Business Global Environmental & Infrastructure Business Group

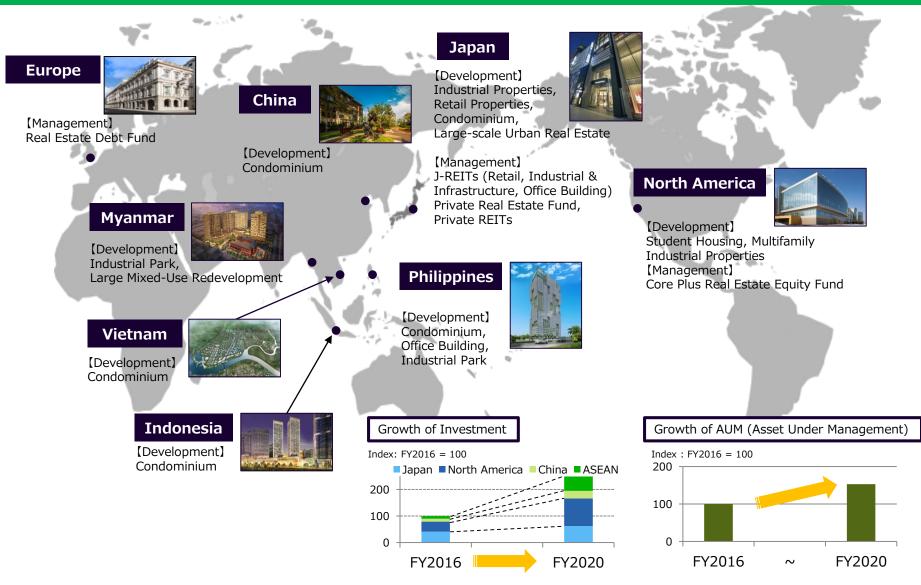


(\*) Floating Production, Storage and Offloading System *Photo: Copyright* © *SBM Offshore* 

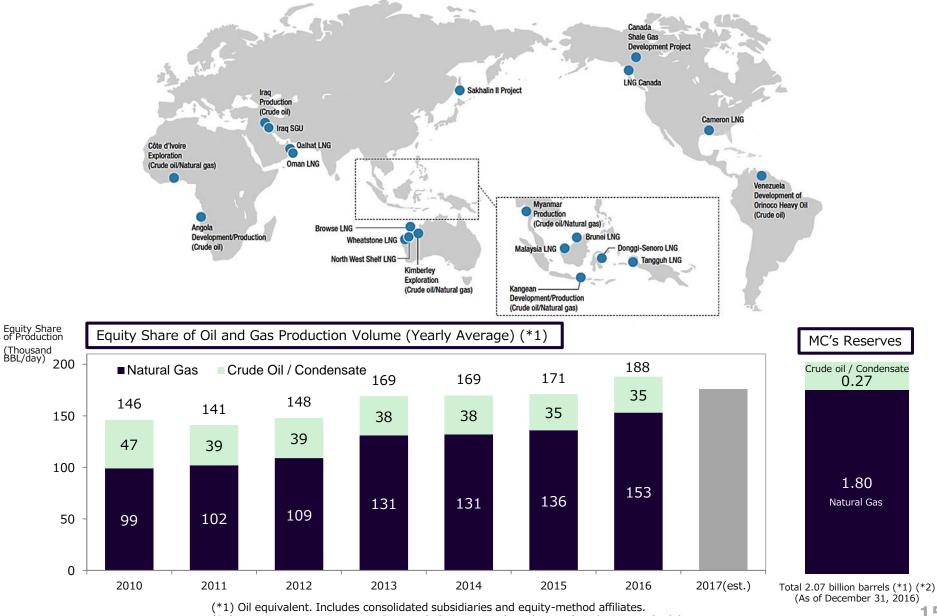
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### Global Real Estate – Development and Asset Management

Industrial Finance Logistics & Development Group



### Global Energy Resource-related Businesses Energy Business Group



(\*2) Participating interest equivalent. Includes reserves based on MC's in-house methodology.

### Involvement in LNG Projects Energy Business Group

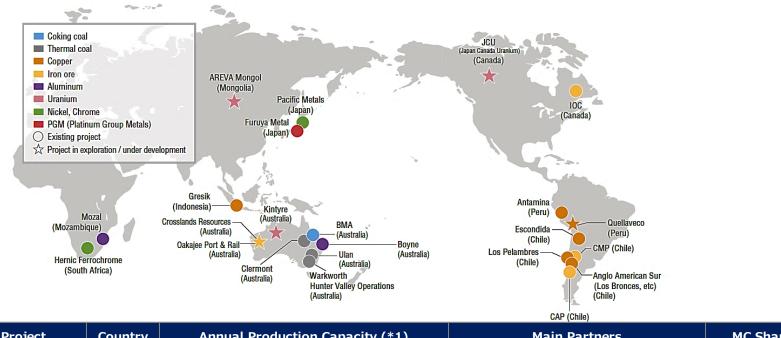
### <Existing Projects>

Project	Beginning of Production	Annual Production Capacity (Million Ton)							Buyer	Seller	Shareholding	MC's Participa-	Business Contribu-
		Total	MC's s	hare				tion	tion*				
Brunei	1972	7.2	1.8	25%	JERA, Tokyo Gas, Osaka Gas, Korea Gas, etc.	Brunei LNG	Brunei Gov. (50%), Shell(25%), MC (25%)	1970	ABCD				
Malaysia I (Satu)	1983	8.4	0.42	5%	JERA, Tokyo Gas, Saibu Gas	Malaysia LNG	Petronas (90%), Sarawak Gov. (5%), MC (5%)	1978	ABCD				
Malaysia II (Dua)	1995	9.6	0.96	10%	Tohoku Elec., Tokyo Gas, Shizuoka Gas, Sendai City Gas Authority, JXTG Holdings, Korea Gas, CPC	Malaysia LNG Dua	Petronas (80%), Sarawak Gov. (10%), MC (10%)	1992	ABCD				
Malaysia III (Tiga)	2003	7.7	0.31	4%	Tohoku Elec., Tokyo Gas, Osaka Gas, Toho Gas, JAPEX, Korea Gas, Shanghai LNG	Malaysia LNG Tiga	Petronas (60%), Sarawak Gov. (10%), Shell (15%), JXTG Holdings (10%), MC (4%), JAPEX (1%)	2000	ABCD				
North West Shelf	1989	16.3	1.36	8.33%	Tohoku Elec., JERA, Tokyo Gas, Shizuoka Gas., Toho Gas, Kansai Elec., Osaka Gas, Chugoku Elec., Kyushu Elec., Guandong Dapeng LNG	NWS JV	Shell, BP, BHP Billiton, Chevron, Woodside, MIMI [MC/Mitsui & Co.=50:50], 1/6 respectively	1985	ABCD				
Oman	2000	7.1	0.197	2.77%	Osaka Gas, Korea Gas, Itochu Corp.	Oman LNG	Oman Gov. (51%), Shell (30%), Total (5.54%), MC (2.77%) etc.	1993	ABCD				
Qalhat	2005	3.3	0.133	4%	Osaka Gas, MC, Union Fenosa Gas (Spain)	Qalhat LNG	Oman Gov. (47%), Oman LNG (37%), Union Fenosa Gas (7%), Osaka Gas (3%), MC (3%) etc.	2006	ABCD				
Russia Sakhalin II	Oil: 2008 (year-round production), LNG: 2009	9.6	0.96	10%	JERA, Tokyo Gas, Kyushu Elec., Toho Gas, Hiroshima Gas, Tohoku Elec., Saibu Gas, Osaka Gas, Korea Gas, Shell, Gazprom	Sakhalin Energy	Gazprom (50%+1share), Shell (27.5%- 1share), Mitsui & Co. (12.5%), MC (10%)	1994* (*PSA conclusion)	A B C D				
Indonesia Tangguh (*)	2009	7.6	0.75	9.92%	Tohoku Elec., Kansai Elec., SK E&S, POSCO, Fujian LNG, Sempra Energy, etc.	Tangguh JV	BP (37.2%), MI Berau [MC/INPEX=56:44] (16.3%), CNOOC (13.9%), Nippon Oil Exploration Berau (12.2%) etc.	2001	A B C D				
Indonesia Donggi - Senoro	2015	2.0	0.9	44.9%	JERA, Korea Gas, Kyushu Elec., etc.	PT.Donggi- Senoro LNG	Sulawesi LNG Development Limited [MC/Korea Gas=75:25](59.9%), PT Pertamina Hulu Energi(29%), PT Medco LNG Indonesia(11.1%)	2007	ABCD				
Wheatstone	2017	8.9	0.28	3.17%	JERA, Tohoku Elec., Kyushu Elec., etc. (incl. Equity Lifting)	Wheatstone Sellers (Equity Lifting)	Chevron (64.136%), KUFPEC (13.4%), Woodside (13%), Kyushu Elec. (1.464%), PEW (8%; of which MC holds 39.7%)	2012	ABCD				
	Total       78.8       7.79       (*) Tangguh LNG Train 3 (3.8 mil. ton) under construction, production start planned mid 2020.												

### <Projects Under Construction>

Cameron         2018         12.0         4.0         33.3%         MC, Mitsui & Co., ENGIE (Toller)	Cameron LNG Sempra Energy (50.2%), Japan LNG Investment (16.6%, of which MC holds 70%), Mitsui & Co. (16.6%), ENGIE (16.6%) 2013 A B C D
--	--

### Global Metal Resource-Related Businesses Metals Group



Product	Project	Country	Annual Production Capacity (*1)	Main Partners	MC Share
Coking Coal	BMA	Australia	Coking Coal, etc., 69 mt (*2)	BHP	50.00%
	Escondida	Chile	Copper 1,200 kt	BHP, Rio Tinto	8.25%
	Los Pelambres	Chile	Copper 410 kt	Luksic Group (AMSA)	5.00%
	Anglo American Sur	Chile	Copper 354 kt(*3)	Anglo American	20.4%
	Antamina	Peru	Copper 450 kt, Zinc 400 kt	BHP, Glencore, Teck	10.00%
Copper	Quellaveco	Peru	Feasibility study in progress. (Planned Annual Production: Copper 220kt)	Anglo American	18.10%
	Gresik (Smelting)	Indonesia	Copper 300 kt	PT Freeport Indonesia, Mitsubishi Materials, JX Nippon Mining & Metals	9.50%

(\*1) Production capacity shows 100% volume of the project.

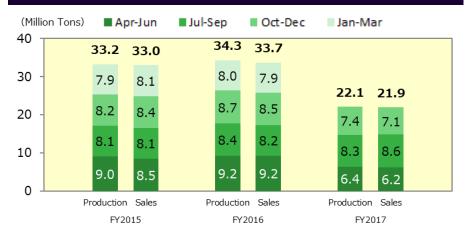
(\*2) Annual production capacity is not public, FY2016 year production volume is used here.

(\*3) Annual production capacity is not public, CY2016 year production volume is used here.

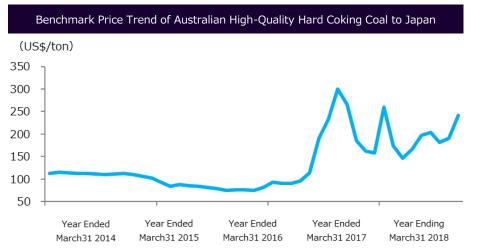
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## Coal Business (Sales, Production, Price and Exchange Rate) Metals Group

### BMA Annual Production and Sales Volume (50% Basis) (\*)



(\*) Due to rounding, the quarterly figures do not necessarily add up to the total annual figures.



Source : Platts, a division of McGraw Hill Financial, Inc., Argus Media Limited

AUS / USD Average Exchange Rate

US\$/A\$	1Q	2Q	3Q	4Q
Year Ended Mar 31 2014	0.9907	0.9158	0.9277	0.8962
Year Ended Mar 31 2015	0.9329	0.9295	0.9049	0.8754
Year Ended Mar 31 2016	0.7775	0.7518	0.7410	0.7360
Year Ended Mar 31 2017	0.7449	0.7512	0.7508	0.7527
Year Ending Mar 31 2018	0.7509	0.7700	0.7696	

Source: Mitsubishi UFJ Research and Consulting

 $(\ast)$  The above exchange rates are cumulative average rates from 1Q up to each quarter.

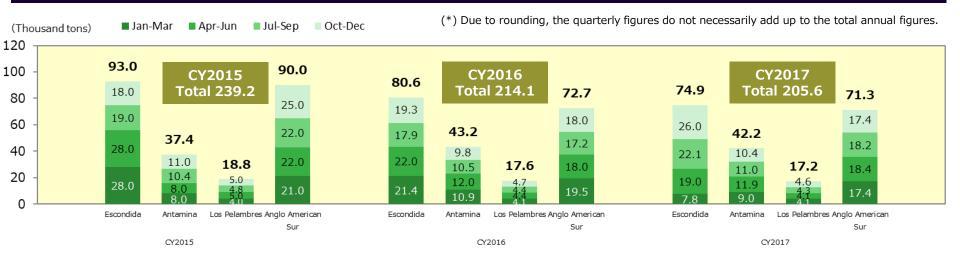
(\*) The above exchange rates differ from those actually used by MDP.

#### **Special Notices**

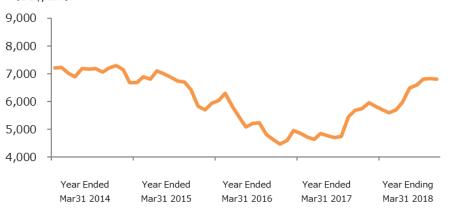
- BMA production for the December 2017 quarter decreased by 15% to 7.4 mil mt on a year on year basis.
- The production decreased due to the impacts of ongoing challenging roof conditions at Broadmeadow and belated stripping brought on by wet weather at Blackwater. It was partially offset by the increase at Caval Ridge and Daunia underpinned by improved productivity.

### Copper Businesses Metals Group

### Equity Share Production (\*)



### LME Copper Price (Monthly Average) (US\$/ton)



### **Special Notices**

#### 1)AAS

(Production in Oct-Dec 2017 vs the equivalent period in 2016)

- Production from Los Bronces increased due to good operational performance and higher grades, partially offset by the impact of a ball mill stator failure at the processing plant, which was repaired by the end of November 2017.
- El Soldado production decreased largely due to expected lower grade.

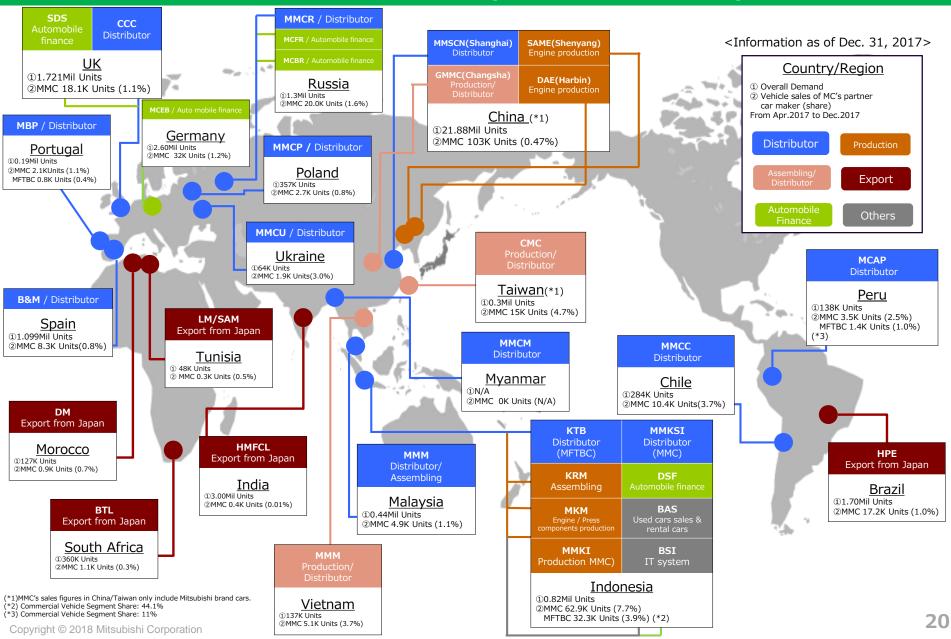
#### ②Escondida Mine

(Production in Oct-Dec 2017 vs the equivalent period in 2016)

- Escondida copper production for the December 2017 quarter increased, supported by the start-up of the Los Colorados Extension (LCE) project on 10 September 2017, enabling utilisation of the 3 concentrators.
- Escondida and Union of Supervisors and Staff signed a new Collective Agreement, valid from 1 October 2017, which has a duration of 36 months. The existing agreement with Union will expire on 1 August 2018, with planning underway for early negotiations.

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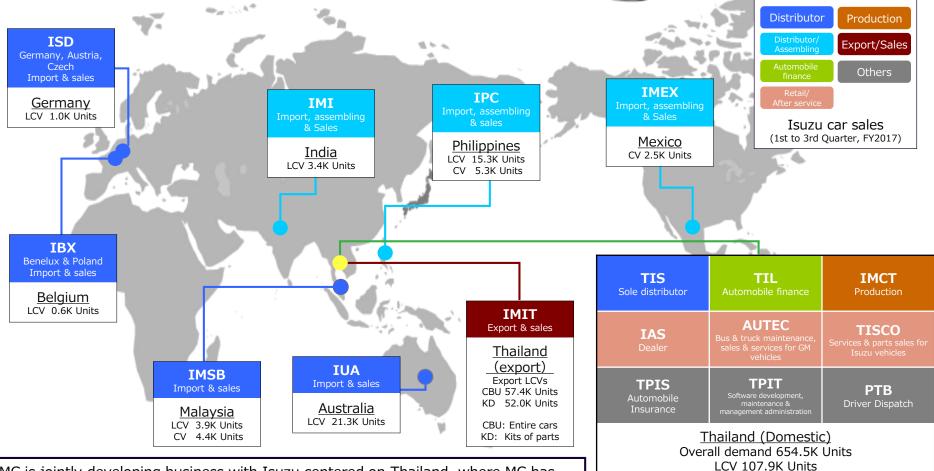
### Global Automobile-Related Business (MMC·MFTBC-Related) Machinery Group



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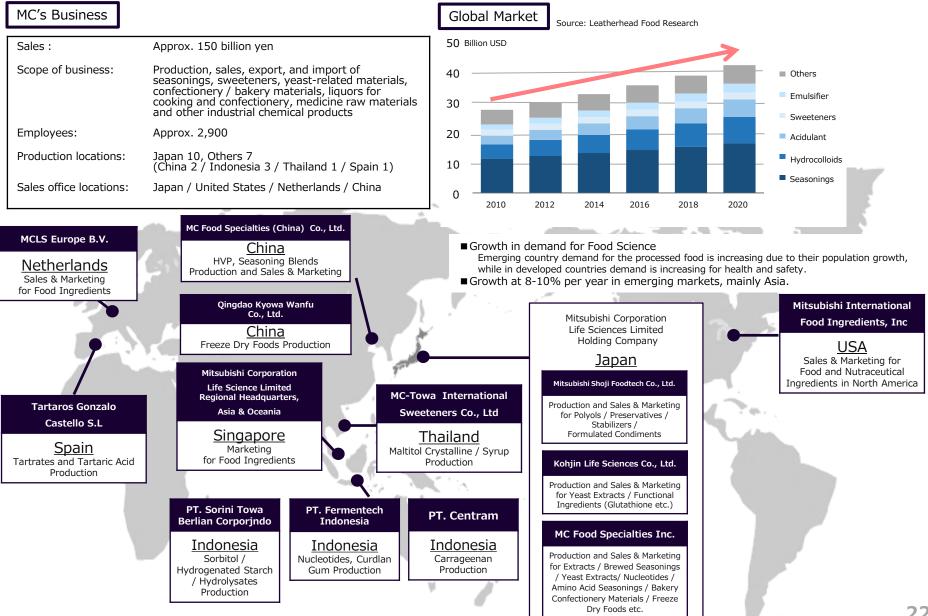


MC is jointly developing business with Isuzu centered on Thailand, where MC has been selling vehicles for over 60 years. LCVs produced in Thailand are exported and sold throughout the world. MC is also expanding sales of CVs to emerging countries and regions.

CV 11.0K Units

### Life Science (Food Science Business)

### **Chemicals Group**



Food Business

Living Essentials Group

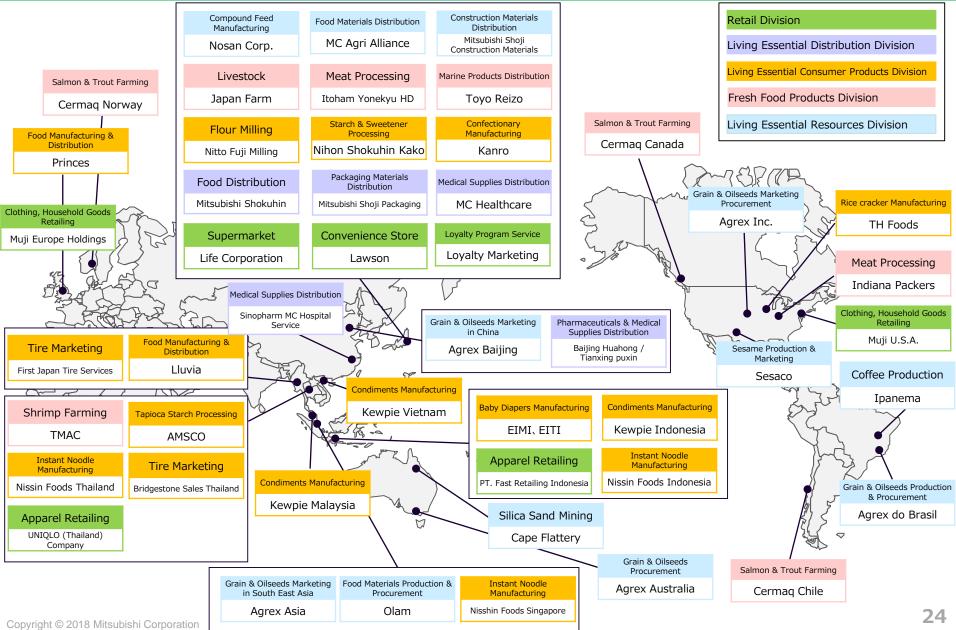
★Subsidiaries ☆Affliates

Product		on, Procure Processing	ment &	Manufacturin	g	Distribution	Retail					
Marine Product	★Cermaq (Norway, Chile, Canada: Salmon & Trout)			★ Sanyo Foods (Japan: Marine Products)		★Toyo Reizo (Japan: Marine Products)						
Soy Corn Meat		★Nosan Corp. (Japan:	★Japan Farm (Japan: Meat)	☆ Itoham Yonekyu Holdings (Japan: Meat)	★ Princes (UK: Food)	(Japan: Meat)	★Lawson (Japan: Convenience					
Com	★Agrex	Feed)	★Indiana	Packers (USA: Meat)		★Mitsubishi	Store)					
	(USA, Brazil, Australia: Grain) Starch Wheat	Brazil, Australia:	(UŠA, Brazil, Australia:	Brazil, Australia:	Brazil, Australia:		p <b>on Meiji</b> pan: Sugar)	☆ Kanro (Japan: Confectionary)			☆ Life Corporation (Japan: Supermarket)	Consumers
Starch						Grainy	Grainy	Grainy	Gruiny		okuhin Kako n & Sweetener)	Yamazaki Indonesia (Indonesia : Bakery)
Wheat		★Nitto Fuji Flour Milling (Japan: Flour)		☆JVs with Nissin Foods HD(*1) (Instant Noodle)		(Indonesia: Food & Consumer Products)	Japan (Japan: Food Restaurant Chain)					
Coffee	☆Olam (Singapore: Food Materials)		☆JVs with Kewpie(*2) (Condiments)	☆Lluvia (Myanmar		Sumber Alfaria Trijaya Tbk						
Cocoa Edible Nuts			★Art Coffee (Japan: Coffee)	Food)	★MC Agri Alliance (Japan: Food Materials)	(Indonesia: Minimart)						
Spices Sesame Rice	tere ★Sesaco (USA: Sesame)			★TH Foods (USA: Rice Crackers)								
etc.				☆Kadoya Sesame Mills (Japan: Sesame Seed Oil)		☆ MCMS (Hong Kong: Food)						

(\*1)Indonesia, Singapore, Thailand, India (\*2)Indonesia, Malaysia, Vietnam

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# Main Subsidiaries and Affiliates of Living Essential Group



# Supplementary Information to the Consolidated Balance Sheets

#### [Assets]

[,]			(Billion yen)	
Main items	Year ended Mar 17 Nine	e Months Ended Dec 17	Increase/decrease	Main points of change
Current assets	6,467.3	7,104.4	637.1	
Cash and cash equivalents	1,145.5	1,094.5	-51.0 .	Reflects decrease due to repayment of borrowings
Trade and other receivables	3,125.5	3,656.5	531.0 .	Reflects increase due to the end of the period falling on a holiday, and higher transaction prices and volumes
Inventories	1,110.1	1,301.5	191.4 .	Reflects higher transaction prices
Non-current assets	9,286.3	9,470.3	184.0	
Investment accounted for using the equity method	2,651.3	2,827.6	176.3	Reflects increase due to additional acquisitions
Other investments	2,291.5	2,462.8	171.3 .	Reflects increase due to higher mark-to-market gain on shares
Property, plant and equipment	2,484.7	2,307.4	-177.3	Reflects decrease due to sale
Total assets	15,753.6	16,574.6	821.0	

#### [Liabilities]

				(Billion yen)	
Main items		Year ended Mar 17 Nine Mo	onths Ended Dec 17	Increase/decrease	Main points of change
Current liabilities		4,677.8	5,194.8	517.0	
Borrowings		1,248.2	1,340.2	92.0 .	Reflects increase due to reclassification from long-term borrowings
Trade and other payables		2,542.2	2,973.8	431.6 .	Reflects increase due to the end of the period falling on a holiday and higher transaction volumes
Non-current liabilities		5,286.7	5,052.9	-233.8	
Borrowings		4,135.7	3,835.8	-299.9 .	Reflects decrease due to reclassification to short-term borrowings
Deferred tax liabilities		576.9	654.3	77.4 .	Reflects increase due to higher mark-to-market gain on shares
	Total liabilities	9,964.5	10,247.7	283.2	

#### [Shareholders' Equity]

			(Billion yen)	
Main items	Year ended Mar 17 Nin	ne Months Ended Dec 17	Increase/decrease	Main points of change
Equity attributable to owners of the Parent	4,917.2	5,384.0	466.8	
Other investments designated as FVTOCI	451.1	563.2	112.1	Reflects increase due to higher mark-to-market gain on shares
Retained earnings	3,625.2	3,889.4	264.2	Reflects increase due to net income (+416.2), dividends paid (-153.8), etc.
Total equity	5,789.0	6,326.9	537.9	
Total liabilities and equity	15,753.6	16,574.6	821.0	

# Supplementary Information to the Consolidated Statements of Income / Cash Flows

#### [Profit and Losses]

······································			(Billion yen)
Main items	Nine Months Ended Dec 16	Nine Months Ended Dec 17	Increase/decrease
Selling, general and administrative expenses	(685.2)	(1,023.7)	-338.5
Provision for doubtful receivables	(4.2)	0.7	4.9
Gains (losses) on investments	63.8	22.5	-41.3
Gain (loss) on FVTPL	10.4	5.3	-5.1
Gain (loss) on affiliated companies	53.4	17.2	-36.2
(Impairment loss)	2.7	(0.3)	-3.0
(Gain on liquidation)	50.7	17.5	-33.2
Gains and losses on disposal of property, plant and equipment	9.0	12.2	3.2
Gain on sales	11.5	17.1	5.6
Loss on retirement and disposal	(2.5)	(4.9)	-2.4
Finance income	102.4	145.7	43.3
Interest income	27.4	34.2	6.8
Dividend income	75.0	111.5	36.5
Finance costs (*) Consists entirely of interest expense	(37.8)	(37.7)	0.1

#### [Cash Flows]

		(Billion yen)	
Main items	Nine Months Ended Dec 16 Nine Months Ended Dec 17	Increase/decrease	Main points of change
Cash flows from operating activities (*)	384.3 536.3	152.0 .	Cash flows from operating activities increased by 152.0 billion yen, mainly due to increase in operating transactions and in dividend income etc., despite the payment of income taxes.
Cash flows from investing activities	(24.4) (178.3)	-153.9 .	Net cash used in investing activities increased by 153.9 billion yen, mainly due to investment in " affiliated companies, etc.
Free cash flow	359.9 358.0	-1.9	
Cash flows from financing activities	(491.8) (430.7)	61.1 .	Cash flows from financing activities increased by 61.1 billion, mainly due to the change in demand for working capital, etc.
(*) Dividends received from equity-method affiliates	103.3 141.7		

# Major Indicators / Exchange Rates

#### [Major Indicators]

	Year ended Mar 17	Nine months ended Dec 17	Increase/decrease
Current ratio	138.3%	136.8%	- 1.5%
Total shareholders' equity ratio (*1)	31.2%	32.5%	1.3%
Equity (*1) per share (yen)	¥3,101	¥3,395	¥294
Interest-bearing debt (Gross) (Billion yer	5,383.9	5,176.0	-207.9
Interest-bearing debt (Net) (Billion yen)	3,991.5	3,843.1	-148.4

	Nine months ended Dec 16 Nine months ended Dec 17 In		Increase/decrease	Year ended Mar 17	Year ending Mar 18 (forecast)	Increase/decrease
ROE (*2)	8.0%	8.1%	0.1%	9.3%	10.4%	1.1%
ROA (*2)	2.5%	2.6%	0.1%	2.9%	3.4%	0.5%
(Reference) ROE excluding the impact of other components of equity (*2)	9.8%	10.0%	0.2%	11.4%	12.8%	1.4%

(\*1)..."Equity" shows the amount of equity attributable to owners of the Parent under total equity, excluding non-controlling interest.

(\*2)...ROE and ROA are both calculated with net income attributable to owners of the Parent as the numerator.

#### [Exchange Rates]

	Mar 31, 2017		Dec 31, 2017	
[US\$1]	¥112.19	$\rightarrow$	¥113.00	¥0.81 yen depreciation
[AUS\$1]	¥85.84	$\rightarrow$	¥88.17	¥2.33 yen depreciation
[EUR1]	¥119.79	$\rightarrow$	¥134.94	¥15.15 yen depreciation

# Operating Segment Information (Nine Months Ended December 2017)

(Main Balance Sheet Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Total assets	1,050.2	814.6	2,130.6	3,992.1	1,840.7	999.9	4,816.5	930.0	16,574.6
Investments accounted for using the equity method	547.0	316.9	731.8	468.6	180.3	159.6	408.5	149.0	2,827.6
Property, plant and equipment	35.1	133.4	124.4	965.0	210.3	51.9	693.2	941.0	2,307.4
Intangible assets and goodwill (*)	2.4	4.5	5.9	13.4	17.6	15.8	919.6	32.0	1,011.2
Other investments	85.3	137.5	571.9	482.9	278.8	117.5	618.3	170.6	2,462.8

(\*) More than half is comprised of intangible assets (incl. those subject to depreciation). As an all-goodwill approach is applied, this also includes goodwill attributable to non-controlling interest shareholders.

		Energy E	3usiness			Metals			
Energy Business / Metals	LNG	Shale Gas	Upstream business etc.	Others	MDP	Copper	Others		
Investments accounted for using the equity method	440.1	249.9	6.2	35.6	4.3	210.8	253.5		
Property, plant and equipment	46.4	2.1	26.3	49.6	856.4	0.0	108.6		
Intangible assets and goodwill	3.1	0.0	0.0	2.8	0.0	0.0	13.4		
Other investments	450.2	0.0	9.9	111.8	2.0	316.1	164.8		
(Main Income Statement Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Gross profit	26.9	37.8	36.8	317.6	148.8	89.0	734.9	4.5	1,396.3
SG&A expenses	(37.2)	(29.3)	(42.9)	(112.7)	(93.3)	(68.6)	(613.4)	(26.3)	(1,023.7)
Dividend income	1.4	0.8	41.3	46.3	6.0	4.9	8.6	2.2	111.5
Income from investments accounted for using the equity method	24.5	22.2	33.9	27.3	19.2	14.8	20.0	(0.4)	161.5
Net income	39.1	27.8	8.2	178.7	65.0	26.3	69.8	1.3	416.2
(Main Cash Flow Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Depreciation and amortization	2.1	6.2	14.4	46.7	23.8	6.4	83.2	6.4	189.2

(Billion yen)

(Billion yen)

### Operating Segment Information (Year Ended March 2017)

#### \*Twelve Months Ended March 2017

(Main Balance Sheet Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Total assets	1,005.7	841.6	2,118.0	3,704.2	1,739.6	943.9	4,343.0	1,057.6	15,753.6
Investments accounted for using the equity method	499.4	276.8	669.5	472.8	169.0	152.2	397.6	14.0	2,651.3
Property, plant and equipment	40.7	155.8	179.6	1,069.8	231.0	55.8	646.3	105.7	2,484.7
Intangible assets and goodwill (*)	11.0	4.3	5.5	12.6	16.4	18.1	908.1	34.3	1,010.3
Other investments	77.7	125.0	563.1	481.9	231.6	103.5	561.1	147.6	2,291.5

(\*) More than half is comprised of intangible assets (incl. those subject to depreciation). As an all-goodwill approach is applied, this also includes goodwill attributable to non-controlling interest shareholders.

		Energy	Business	Metals				
Energy Business / Metals	LNG	Shale Gas	Upstream business etc.	Others	MDP	Copper	Others	
Investments accounted for using the equity method	429.0	206.1	1.6	32.8	4.7	220.2	247.9	
Property, plant and equipment	48.3	2.0	73.6	55.7	965.6	0.0	104.2	
Intangible assets and goodwill	2.6	0.0	0.0	2.9	0.0	0.0	12.6	
Other investments	412.6	0.0	25.8	124.7	1.9	330.3	149.7	

#### \*Nine Months Ended December 2016

(Main Income Statement Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Gross profit	27.6	40.7	21.1	292.4	135.4	85.1	354.1	8.4	964.8
SG&A expenses	(33.5)	(31.9)	(39.9)	(105.2)	(92.2)	(67.0)	(287.6)	(27.9)	(685.2)
Dividend income	1.0	1.3	31.5	21.0	5.3	4.9	7.8	2.2	75.0
Income from investments accounted for using the equity method	25.4	12.5	13.8	1.9	6.1	9.6	26.8	0.3	96.4
Net income	23.3	22.3	58.7	130.3	20.8	23.5	85.0	7.6	371.5
(Main Cach Flow Items)	Global	Industrial Finance,	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total

(Main Cash Flow Items)	Global Environmental & Infrastructure	Industrial Finance, Logistics & Development	Energy Business	Metals	Machinery	Chemicals	Living Essentials	Others	Total
Depreciation and amortization	1.9	6.5	18.5	54.9	21.6	6.8	30.0	8.0	148.2