# Results for the Six Months Ended September 2014 [IFRS]

November 11, 2014

Mitsubishi Corporation



# (Forward-Looking Statements)

- This release contains forward-looking statements about Mitsubishi Corporation's future plans, strategies, beliefs and performance that are not historical facts. Such statements are based on the company's assumptions and beliefs in light of competitive, financial and economic data currently available and are subject to a number of risks, uncertainties and assumptions that, without limitation, relate to world economic conditions, exchange rates and commodity prices.
- Accordingly, Mitsubishi Corporation wishes to caution readers that actual results may differ materially from those projected in this release and that Mitsubishi Corporation bears no responsibility for any negative impact caused by the use of this release.

# (Notes Regarding this Presentation Material)

• Consolidated net income in this presentation shows the amount of net income attributable to owners of the Parent, excluding noncontrolling interests. Equity shows the amount of equity attributable to owners of the Parent, excluding noncontrolling interests, which is a component of total equity.



# 1. Consolidated Net Income for the Six Months Ended September 2014

- ◆ Achieved consolidated net income of <u>255.1 billion yen</u>, representing an <u>achievement rate of 64%</u> against the initial full-year forecast of 400 billion.
- <u>Earnings increased year on year in both resource and non-resource fields</u>: the resource field saw increases in dividend income from LNG, etc. and the non-resource field saw contributions from Industrial Finance, Logistics & Development, etc.
- ♦ However, the full-year consolidated net income forecast has not been changed, partly because resource-related market trend are expected to remain at a low level in the second half.





# 2. New Investments and Portfolio Reshaping

- ♦ Implemented 330.0 billion yen of new investments in the first half of the year ending March 2015. Large investments such as acquiring a salmon farming business are lined up in the second half, <u>so progress is as planned</u>
- ◆ Portfolio reshaping is progressing as planned.

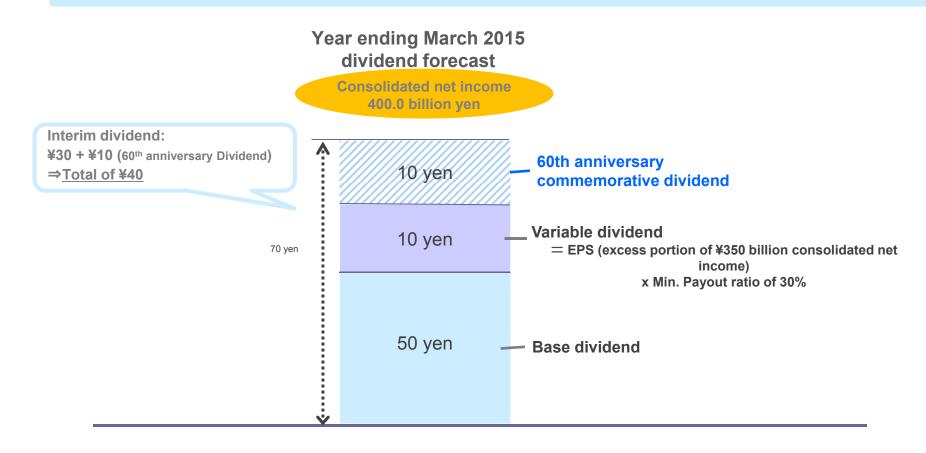
		Year ended Mar. 2014	Year ending Mar. 2015	Main investment and divestment areas in the six months ended September
	(Billion yen)	Cumulative total	Six months ended	2014 (Consolidated)
	Resource	330.0	120.0	Australian coal business Shale gas and LNG businesses
New investment	Non-resource	470.0	210.0	Fund and real estate investment Shipping business
	Total	800.0	330.0	
5.46.11	Asset sale*	510.0	180.0	Aircraft leasing business Shipping business, Fund investment
Portfolio reshaping	Depreciation	170.0	90.0	_
	Total	680.0	270.0	
Net in	vestment	120.0	60.0	

<sup>\*</sup> Profit and loss on sales is not included in the amount of "Asset sales."



# 3. Dividend Policy

- ◆ Reflecting the unchanged earnings forecast, for the year ending March 2015, MC plans to pay a 10 yen per share dividend commemorating the 60th anniversary of its founding, along with a base dividend of 50 yen per share and a variable dividend of 10 yen per share, resulting in a total annual dividend of 70 yen per share.
- ◆ MC has decided to pay an interim dividend of 40 yen per share for the year ending March 2015, which includes the 10 yen per share 60th anniversary dividend

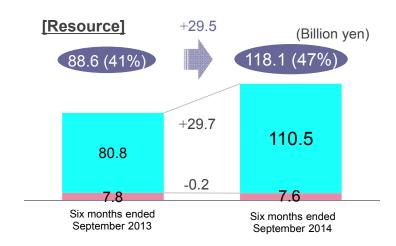


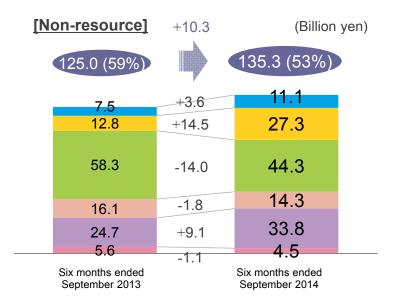


# Overview of Financial Results for the Six Months Ended September 2014



# Segment Net Income by Resource and Non-resource Field





### Energy Business (37% increase year-over-year)

Increase in dividend income from resource-related business investees.

#### Metals—Resource (3% decrease year-over-year)

Lower sales prices in the Australian coal business.

# Global Environmental & Infrastructure Business (48% increase year-over-year)

Increased earnings from the undersea electricity transmission and North American power generation businesses.

#### Industrial Finance, Logistics & Development (113% increase yearover-year)

Increased earnings in the fund investment business and the sale of real estate held for sale.

#### Machinery (24% decrease year-over-year)

Lower sales in Asian automobile operations and the absence of a one-off gain associated with the valuation of assets recorded in the previous period.

### Chemicals (11% decrease year-over-year)

Lower earnings on transactions at a petrochemical business-related company.

#### Living Essentials (37% increase year-over-year)

Higher sales prices in the livestock business.

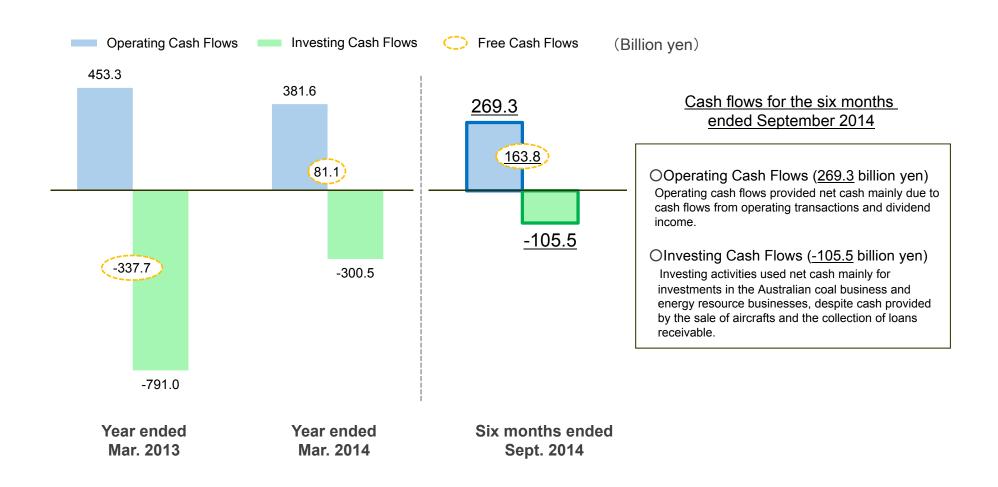
### Metals—Non-resource (20% decrease year-over-year)

Decline in earnings on transactions in the steel products business.

<sup>\*</sup>Earnings related to steel products operations in Metals are counted in Non-resource fields.

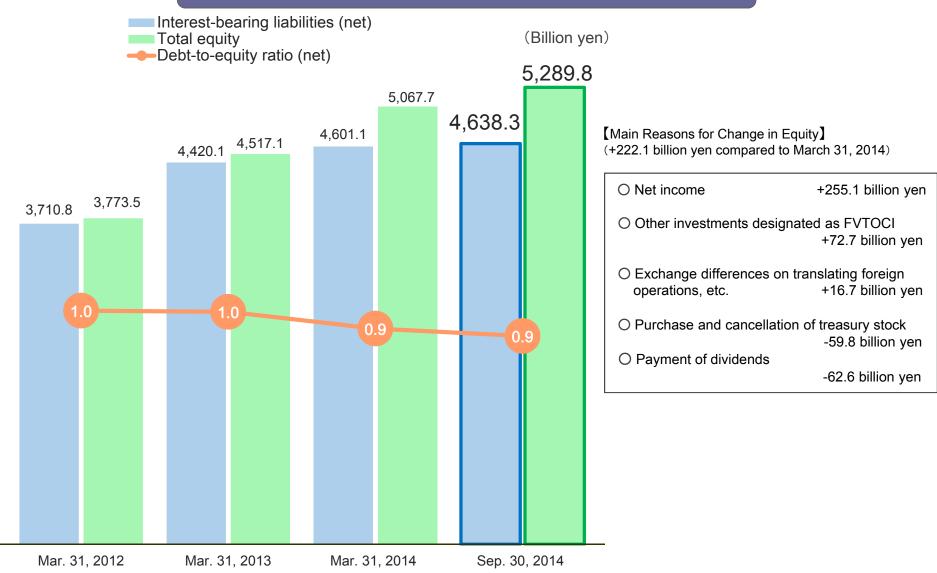


# **Cash Flows**





# **Equity and Interest-Bearing Liabilities**





# (Reference) Market Conditions

# [Foreign Exchange, Interest Rate and Commodity Prices Sensitivities ]

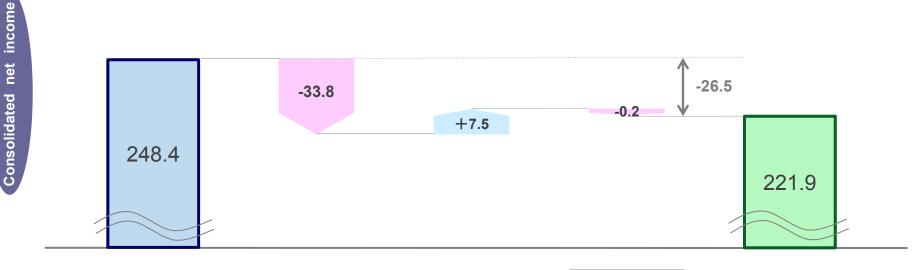
	Six months ended Sept. 2014 (a)	Forecasts for year ending March 2015 (as of May 8) (b)	Increase or decrease (a)- (b)	Consolidated Net Income Sensitivities
Foreign Exchange (yen/US\$)	103.0	100	3.0	Depreciation (appreciation) of 1 yen per US\$1 has a 2.5 billion yen positive (negative) impact on a full-year basis.
Yen Interest (%) TIBOR	0.21	0.25	-0.04	The effect of rising interest rates is mostly offset by an increase in operating and investments profits. However, a rapid rise in interest
US\$ Interest (%) LIBOR	0.23	0.40	-0.17	rates can cause a temporary effect.
Crude Oil Prices (US\$/BBL) (Dubai)	103.8	100	3.8	A US\$1 rise (decline) per barrel increases (decreases) full-year earnings by 1.0 billion yen.  Besides crude oil price fluctuations, other variables such as the different fiscal years of consolidated companies, the timing of the reflection of the crude oil price in sales prices, the dividend policy and sales volume affect crude oil-related earnings as well. Therefore, the impact on earnings cannot be determined by the crude oil price alone.
Copper (US\$/MT) [¢/lb]	6,890 [313]	7,496 [ 340 ]	-606 [ -27 ]	A US\$100 rise (decline) per MT increases (decreases) full-year earnings by 1.3 billion yen. Besides copper price fluctuations, other variables such as the grade of mined ore, the status of production operations, and reinvestment plans (capital expenditure) affect earnings from copper mines as well. Therefore, the impact on earnings cannot be determined by the copper price alone.

# (Reference) Restatement of Results for the Six Months Ended September (IFRS)

(Billion yen)



Six Months Ended September 2013 (IFRS)



Gain (loss) on sale of investments in non subsidiaries and affiliates under U.S. GAAP Gain (loss) on investments in non subsidiaries and affiliates measured at fair value under IFRS

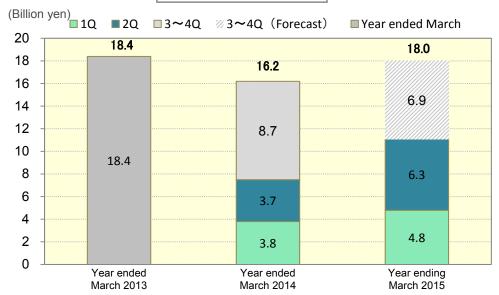
Others

# Appendix (IFRS)



# Global Environmental and Infrastructure Business (Infrastructure-related Business) Segment

### Consolidated net income



Effective from April 1, 2014, the part of infrastructure-related business was transferred to the "Global Environment & Infrastructure Business.". With this change, segment assets for the three months ended March 31,2014 have also been reclassified accordingly.

	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	15.2	13.7
Equity in earnings of Affiliated companies	7.1	14.4
Consolidated net income	7.5	11.1

Year Ended March,2014

Segment assets

867.0

17.7	
11.1	
Six Months Ended September 2014	
Coptombol 2014	

918.3

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#### <Overview of Results for the Six Months Ended September 2014>

- The segment recorded consolidated net income of 11.1 billion yen, up 3.6 billion yen year over year.
- ➤ The higher earnings mainly reflect increased earnings from undersea electricity transmission and the North American power generation business, despite the absence of gains accompanying the sale of part of a power generation business subsidiary recorded in the previous fiscal year.

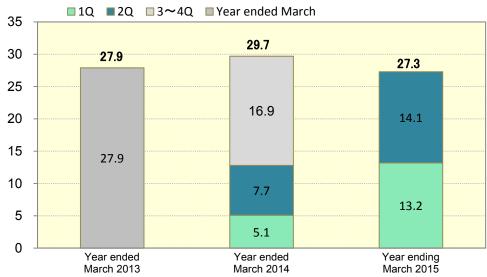
- The achievement rate against the full-year forecast of 18.0 billion yen was 62%.
- ➤ This is mainly due to the strong performance in the Asian power generation business.



# **Industrial Finance, Logistics & Development Segment**

### Consolidated net Income





	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	28.9	39.8
Equity in earnings of Affiliated companies	7.1	18.6
Consolidated net income	12.8	27.3

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	1,031.4	1,004.4

Forecast for Year Ending March 2015 (As of May 8, 2014)
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27.0

### <Overview of Results for the Six Months Ended September 2014>

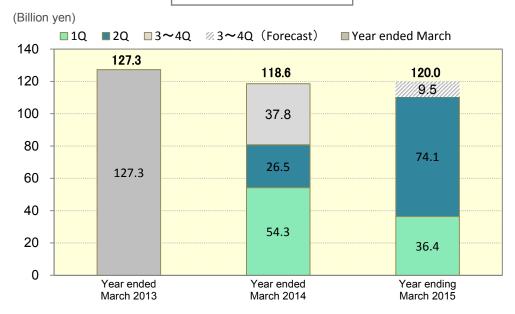
- ➤The segment recorded consolidated net income of 27.3 billion yen, up 14.5 billion yen year over year.
- >The higher earnings mainly reflected increased earnings in the fund investment business and the sale of real estate held for sale.

- >The achievement rate against the full-year forecast of 27.0 billion yen was 101%.
- >This high achievement rate is mainly due to increased earnings in the fund investment business and the realization of the sale of real estate held for sale in the first half.



# **Energy Business Segment**

### **Consolidated net Income**



Crude Oil (Dubai) (US \$/BBL)	April- June	July- Sept.	Oct Dec.	Jan March
Year ended March 2010	59.1	67.9	75.4	75.8
Year ended March 2011	78.1	73.9	84.3	100.5
Year ended March 2012	110.7	107.1	106.5	116.1
Year ended March 2013	106.4	106.3	107.5	108.2
Year ending March 2014	100.8	106.3	106.8	104.5
Year ending March 2015	106.1	101.5		

#### <Overview of Results for the Six Months Ended September 2014>

- >The segment recorded consolidated net income of 110.5 billion yen, up 29.7 billion yen year over year.
- > This increase mainly reflected increased dividend income from resource-related investees.

	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	26.8	27.5
Equity in earnings of Affiliated companies	43.1	49.5
Consolidated net income	80.8	110.5

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	2,464.0	2,546.5

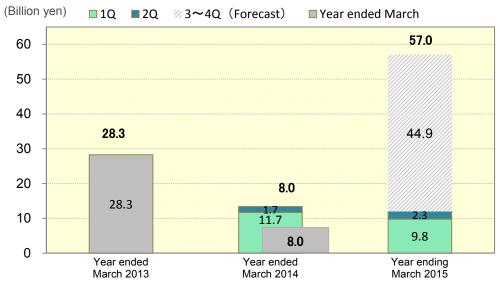
Forecast for Year Ending March 2015 (As of May 8, 2014)
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120.0

- ➤The achievement rate against the full-year forecast of 120.0 billion yen was 92%.
- ➤ This high achievement rate is due to increased dividend income from resource-related investees in the first half. However, exploration cost is expected to incline in the second half of this fiscal year.



# **Metals Segment**

#### Consolidated net income



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#### <Overview of Results for the Six Months Ended September 2014>

- >The segment recorded consolidated net income of 12.1 billion yen, down 1.3 billion yen year over year.
- >The decrease reflects mainly lower sales prices in the Australian coal business.
- ➤ Data of Principal Consolidated Subsidiaries

[Changes between six months ended September 2013 and six months ended September 2014; billion yen]

Steel Products	•Metal One Corporation	+0.1 [6.1→ 6.2]
Coal	•MDP	-13.7 [1.1→ (12.6)]
Iron Ore	•M.C. Inversiones (CMP)	$-1.6 \ [3.0 \rightarrow 1.4]$
	·Iron Ore Company of Canada (IOC)	$+0.3 [4.7 \rightarrow 5.0]$
Copper	•JECO Corporation / JECO 2 (Escondida copper mine)	+1.2 [3.0 →4.2]
	•MC Copper Holdings B.V. (Los Pelambres copper mine)	+0.1 [1.4 → 1.5]
	·Antamina (non-consolidated) Dividend (after tax)	$+1.6 [2.4 \rightarrow 4.0]$
	•MC Resource Development (AAS)	$-0.3 [1.7 \rightarrow 1.4]$

	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	110.3	90.5
Equity in earnings of Affiliated companies	8.2	9.9
Consolidated net income	13.4	12.1

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	4,703.9	4,893.1

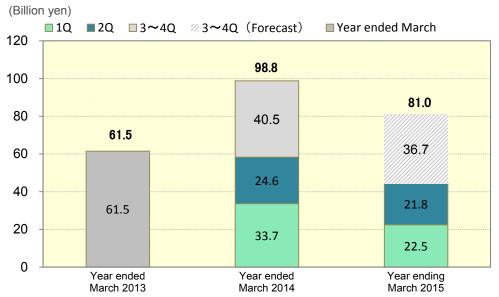
Forecast for Year Ending March 2015 (As of May 8, 2014)
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57.0

- >The achievement rate against the full-year forecast of 57 billion yen was 21%.
- >This reflects the slow recovery in the market trend of metal resources.



# **Machinery Segment**

#### Consolidated net income



	Six Months Ended September 2013	Six Months Ended September 2014
Gross Income	94.3	93.3
Equity in earnings of Affiliated companies	17.7	14.5
Consolidated net income	58.3	44.3

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	1,891.2	1,926.7

Forecast for Year Ending March 2015 (As of May 8, 2014)
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81.0

### <Overview of Results for the Six Months Ended September 2014>

- >The segment recorded consolidated net income of 44.3 billion yen, down 14.0 billion yen year over year.
- >This decrease mainly reflects lower sales in Asian automobile operations and the absence of a one-off gain associated with the valuation of assets recorded in the previous period.

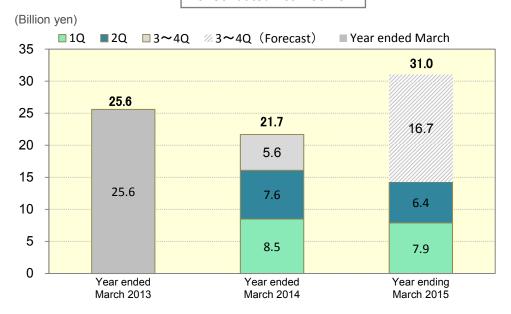
### <Full-Year Forecast for the Year Ending March 2015>

>The achievement rate against the full-year forecast of 81.0 billion yen was 55%.



# **Chemicals Segment**

#### Consolidated net income



- ➤The segment recorded consolidated net income of 14.3 billion yen, down 1.8 billion yen year over year.
- > Earnings decreased mainly due to lower earnings on transactions at a petrochemical business-related company.

	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	47.2	54.9
Equity in earnings of Affiliated companies	11.2	10.1
Consolidated net income	16.1	14.3

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	1,008.4	1,001.2

Forecast for Year Ending March 2015 (As of May 8, 2014)

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31.0

### < Full-Year Forecast for the Year Ending March 2015>

>The achievement rate against the full-year forecast of 31.0 billion yen was 46%.



# **Living Essentials Segment**

#### Consolidated net income



	Six Months Ended September 2013	Six Months Ended September 2014
Gross profit	225.3	248.4
Equity in earnings of Affiliated companies	10.3	8.8
Consolidated net income	24.7	33.8

	Year Ended March,2014	Six Months Ended September 2014
Segment assets	2,662.1	2,777.7

# Forecast for Year Ending March 2015 (As of May 8, 2014) — 57.0

### <Overview of Results for the Six Months Ended September 2014>

- ➤The segment recorded consolidated net income of 33.8 billion yen, up 9.1 billion yen year over year.
- >Earnings increased mainly due to higher sales prices in the livestock business.

- >The achievement rate against the full-year forecast of 57.0 billion yen was 59%.
- >This reflects the accumulation of earnings due to the strong performance in the livestock business.



# Global Environmental and Infrastructure Business Activities —New Energy & Power Generation—

# 1 Power Plant Supply in Japan and Overseas

Thermal, nuclear, hydro and geo-thermal power plants supplied with after-sales services.



Gas combined-cycle power station

# 2 Power Business in the U.S.

Diamond Generating Corporation in Los Angeles develops and owns gas-fired power stations and wind farms.



Wind farm in Idaho, the U.S.

# 3 Power Business in Asia

Diamond Generating Asia in Hong Kong develops and owns thermal, solar and geothermal power stations.



Coal-fired power station in Taiwan

# 4 Power Business in Europe

Diamond Generating Europe in London develops and owns wind farms (onshore and offshore) and solar power stations.



Solar thermal power station in Spain

# 5 Offshore Transmission

We engage in offshore transmission business in U.K. and Germany to assist offshore wind farms.



Offshore substation in the U.K.

# Power Business in Japan

We construct and operate the cogeneration plant within the customers' factories, to provide electricity and steam. In addition to that, we also develop and operate thermal and solar power plants.



Gas turbine power station near Nagoya

# **Global Environmental and Infrastructure Business Activities**

# -Infrastructure Business-

# 7 <u>Dubai Metro</u>

Fully automated driverless trains operating on the world's longest line (76km completed in September 2011; Guinness Record).



# 8 New Ulaanbaatar International Airport

Constructing the New Ulaanbaatar International Airport in Mongolia as the JV leader.



# 9 **Swing Corporation**

A water utility service provider established by MC, Ebara and JGC has extensive experience in operation and maintenance of more than 450 facilities across Japan.



Water Purification Plant in Japan

# 10 TRILITY Group

A water utility service provider to the municipal, industrial and resource sectors in Australia with its experience covering the full range of project disciplines including; EPC, O&M, asset management, and utility services.



Desalination Plant in Adelaide

# 11 FPSO Business (Floating Production, Storage and Offloading system)

Under the partnership with SBM Offshore, operating a floating vessel used for the production and storage of oil and gas.



Courtesy of SBM Offshore N.V

# 12 **Chiyoda Corporation**

An engineering contractor, mainly to the hydrocarbon and chemical industries, of which 33.4% equity is held by MC as the largest shareholder.



# 13 Plant Supply / Compressor Trading

Providing turnkey service, investment and finance for energy & chemical/cement & steel plants, and trading of compressor.

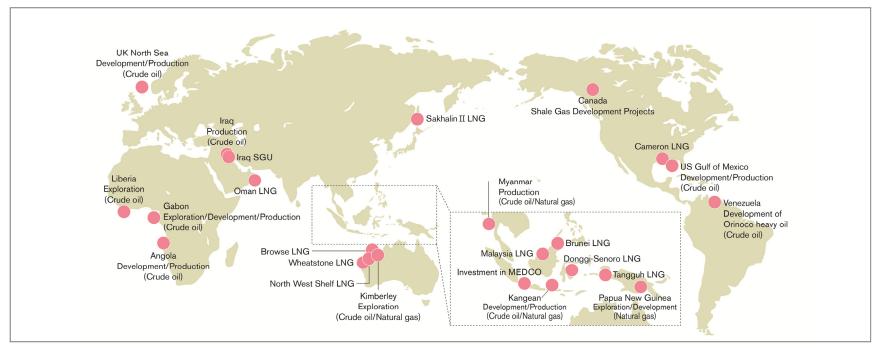


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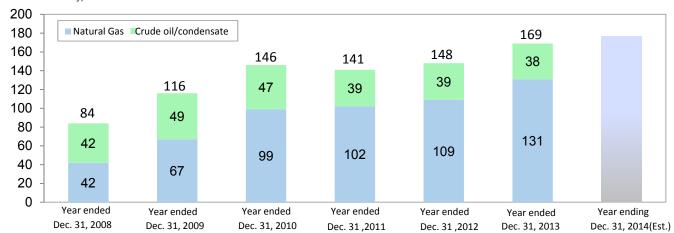
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# **Global Energy Resource- Related Businesses**

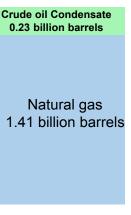


# Equity Share of Production (Thousand BBL / Day) Equity Share of Oil and Gas Production Amount (Yearly Average) \*



#### \* Oil equivalent. Includes consolidated subsidiaries and equity-method affiliates.

#### **MC's Reserves**

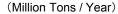


Total 1.64 billion barrels\*, \*\* (As of December 31, 2013)

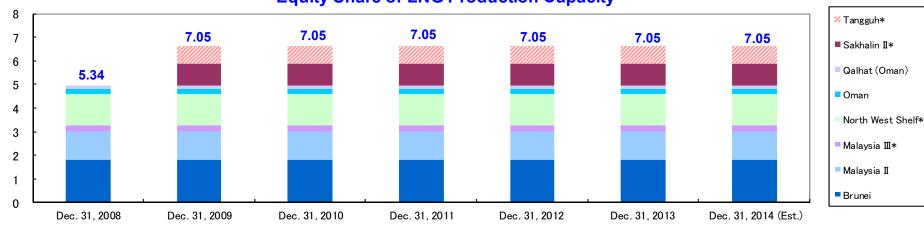
<sup>\*\*</sup> Participating interest equivalent. Includes reserves based on MC's in-house methodology.



# **Natural Gas Business**

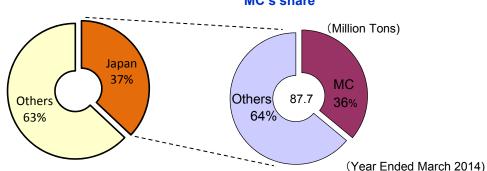


# **Equity Share of LNG Production Capacity**



\*Owns upstream working interest

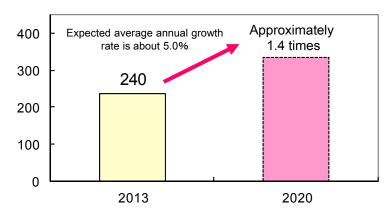
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\*MC's share includes imports where MC's only involvement is trading.

Japan is currently the world's largest LNG importer, accounting for approximately 37% of the world's LNG imports. MC handles around 36% of Japan's LNG imports.

### (Million Tons / Year) World's LNG Demand Forecast

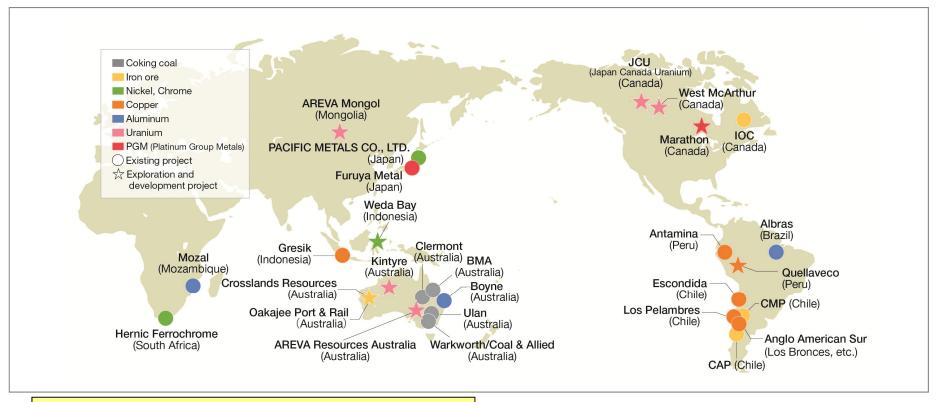


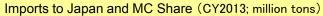
World's LNG demand was 240 million tons in 2013, which is expected to grow nearly 1.4 times by 2020 (MC estimate).

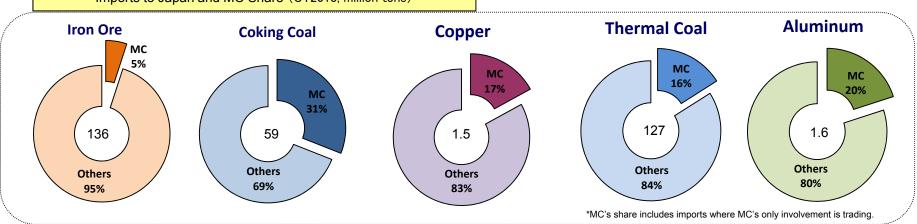
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# **Global Metal Resource-Related Businesses**









# **Metal Resource-Related Projects**

Product	Project	Country	Annual Production Capacity (*1)	Main Partners	MC Share	Notes
	BMA	Australia	Coking Coal, etc., 62.5 mt (*2)	BHP Billiton	50.00%	For details see pages 25 and 26
			coming cour, etc., ozio int ( z)	Din Diniton	28.90%	MC's direct interest in Warkworth
	Warkworth	Australia	Thermal Coal, etc., 8 mt (*3)	Coal & Allied		(MC's total interest including indirect interest through MDP/Coal & Allied is 40.0%).
	0 10411: 1		TI 10 1 1 25 1/*2\	D: T: .	20.000/	The state interest metaling maneet interest anough mor food a fame a 13 40.0%.
Coal	Coal&Allied	Australia	Thermal Coal, etc., 25 mt (*3)	Rio Tinto	20.00%	N :
	Clermont	Australia	Thermal Coal, 12.2 mt	GS Coal, J-Power	31.40%	Main partner changed due to divestment of shares by Rio Tinto to GS Coal (Glencore 50%/Sumitomo Corporation 50%) in May 2014.
	Ulan	Australia	Thermal Coal, 7.2 mt	Glencore	10.00%	Expansion work completed during the April-June, 2014.  Production Capacity on the left shows the amount before expansion.
	Jack Hills/ Oakajee Port & Rail	Australia			100%	
Iron Ore	IOC	Canada	Pellet 12.5 mt Concentrate 8 mt	Rio Tinto	26.18%	Expansion plan at stage 2 has been completed in May 2014 (22→23.3Mtpa)
	CMP	Chile	Pellet, PF, etc., 18 mt	CAP	25.00%	Cerro Negro Norte Mine (production capacity 4Mtpa) started production.
	Mozal (Refinery)	Mozambique	Aluminum 560 kt	BHP Billiton	25.00%	
Aluminum	Boyne Smelters	Australia	Aluminum 560 kt	Rio Tinto	9.50%	(First & Second Series)
Aluminum	(Refinery)				14.25%	(Third Series)
	Albras (Refinery)	Brazil	Aluminum 450 kt	Hydro	2.70%	
	Escondida	Chile	Copper more than 1,200 kt	BHP Billiton, Rio Tinto	8.25%	Currently building a new concentrator and expanding leaching pad
	Los Pelambres	Chile	Copper 410 kt	Luksic Group (AMSA)	5.00%	
	Anglo American Sur	Chile	Copper 500 kt	Anglo American	20.4%	
Copper	Antamina	Peru	Copper 450 kt	BHP Billiton,	10.00%	
Соррег	Antanina	reiu	Zinc 400 kt	Glencore, Teck	10.00%	
	Quellaveco	Peru		Anglo American	18.10%	Feasibility study in progress. (Annual Production Capacity:Copper 281kt)
	Gresik (Refinery)	Indonesia	Copper 300 kt	Freeport Indonesia, Mitsubishi Materials	9.50%	
	Pacific Metals (Refinery)	Japan	Ferro-nickel 40 kt	Nippon Steel, Nisshin Steel	8.15%	
Nickel, Ferro	Hernic	South Africa	Ferro-chromium 420 kt	IDC, ELG, IFC	50.975%	
Alloys	Weda Bay	Indonesia		Eramet, PT Antam	27.00%	Feasibility study in progress.  (Annual Production Capacity: Nickel Intermediate product 35kt. Possible expantion of capacity to 65kt.)
	Kintyre	Australia		Cameco	30.00%	Feasibility study in progress.
	AREVA Mongol	Mongolia		Areva	34.00%	Feasibility study in progress. Aquired 34% shareholding from AREVA Mongol in November 2013.
Uranium	AREVA Resources Australia ~ ARA	Australia		Areva	(49.00%)	Under exploration.(Hold the option to acquire 49% interest if MDP's share of exploration costs reaches a specified amount.)
	JCU	Canada		Itochu OURD	33.33%	*Holds interest in 15 projects. (Under exploration ∼ feasibility study in progress.
	West McArthur	Canada		Can Alaska	50.00%	Acquired 50% of interest in 2010 after covering specified amount of explaration cast. Under exploration.
Platinum Group	Furuya Metal		All to the state of the state o			
	(Precious metal processor)	Japan	All types of precious metals products	Tanaka K.K., Lonmin	20.29%	Left shows percentage of voting rights
Metals	Marathon	Canada		Stillwater	25.00%	
						•

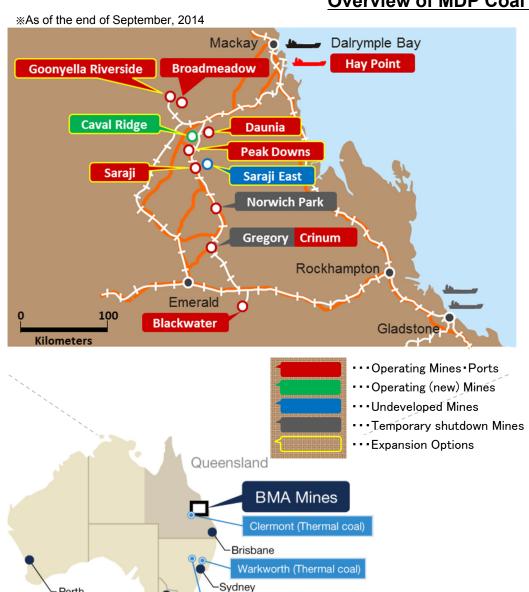
<sup>(\*1)</sup> Production capacity shows 100% volume of the project.

<sup>(\*2)</sup> Production at Norwich Park Mine and Gregory Crinium open cut mine indefinitely ceased.

<sup>(\*3)</sup> As Warkworth and Coal & Allied annual production capacity is not public, the 2013 calendar year production volume is used here.



# **Overview of MDP Coal Business**



# **BMA Mines (Including Expansion Options)**

# Goonyella Riverside Mine

Open cut: Hard Coking Coal

#### **Broadmeadow Mine**

Underground: Hard Coking Coal

#### **Daunia Mine**

Open cut: Hard Coking Coal / PCI (Pulverized Coal Injection)

# **Caval Ridge Mine**

Open cut: Hard Coking Coal

#### **Peak Downs Mine**

Open cut: Hard Coking Coal

# Saraji Mine

Open cut: Hard Coking Coal

# Saraji East Mine

**Underground: Hard Coking Coal** 

### **Norwich Park Mine** (Production indefinitely ceased)

Open cut: Hard Coking Coal

# **Gregory Crinum Mine**

(Open cut production indefinitely ceased)

Open cut / Underground: Hard Coking Coal

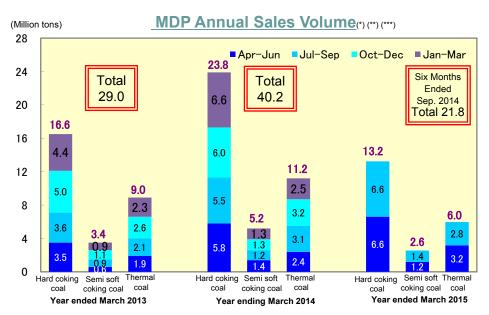
### **Blackwater Mine**

Open cut: Hard Coking Coal / Weak Coking Coal / Thermal Coal

Melbourne

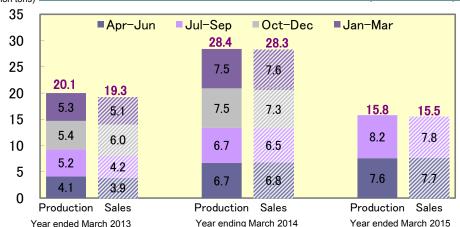


# **Coal Business (Sales, Production, Price and Exchange Rate)**



(\*)Includes equity share of thermal coal sales other than from BMA (\*\*)In line with its equity method consolidation, Coal & Allied's production volume has been restated from the year ended March 2011 reflecting its January to December fiscal year. (\*\*\*)The quarterly figures do not exactly add up to the total annual figures due to rounding.

#### BMA Annual Production and Sales Volume (50% Basis) (\*\*\*) (Million tons)



> Due to an improvement in productivity of the coal mine, as well as production from the Caval ridge Mine, the production volume at BMA increased compared to the previous quarter.

# **Benchmark Price Trend of Australian High-**



Source: The Australian Bureau of Agricultural and Resource Economics-Bureau of Rural Sciences (ABARE-BRS) "Australian commodities"

·Wood Mackenzie Press Release

Various news media

# AUD/USD Average Exchange Rate

	1Q	2Q	3Q	4Q
Year ended March 2012	U\$1.0629/A\$	U\$1.0497/A\$	U\$1.0122/A\$	U\$1.0560/A\$
Year ended March 2013	U\$1.0063/A\$	U\$1.0381/A\$	U\$1.0391/A\$	U\$1.0386/A\$
Year ending March 2014	U\$0.9907/A\$	U\$0.9158/A\$	U\$0.9277/A\$	U\$0.8962/A\$
Year ending March 2015	U\$0.9329/A\$	U\$0.9295/A\$		

Source: Bloomberg

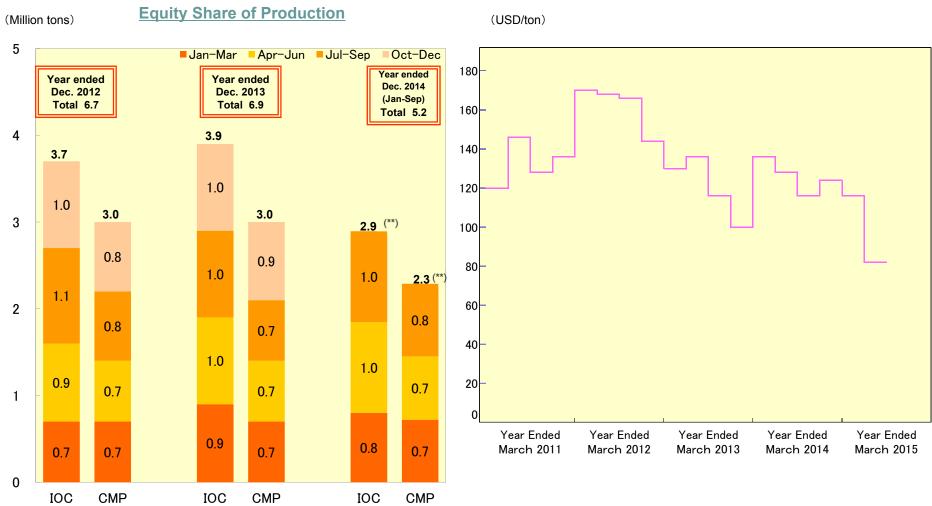
<sup>\*</sup>The above exchange rates differ from those actually used by MDP.



(\*) Above graph of "Equity Share of Production" is based on calendar year (Jan - Dec) (\*\*)The quarterly figures do not exactly add up to the total annual figures due to rounding.

# **Iron Ore Business**

# **Annual/Quarterly Price of Australian Iron Ore to Japan**



<sup>27</sup> 



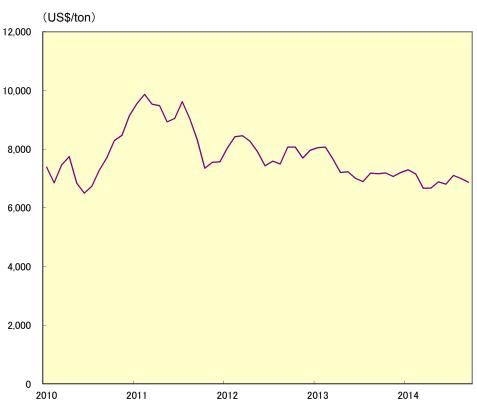
# **Copper Business**

# **Equity Share of Production**

#### (Thousand tons) 140 ■Jan-Mar ■Apr-Jun ■Jul-Sep ■Oct-Dec Year ended Year ended Year ended Dec. 2014 Dec. 2012 Dec. 2013 120 (Jan-Sep) Total 248 Total 259 Total 186 100 98 89 24 25 80 70 24 60 22 21 45 40 25 13 23 27 24 21 **20** 5 20 6 15 11 5 26 5 5 26 23 5 Antamina Los Anglo American Antamina Los Anglo American Antamina Los Anglo American Escondida Pelambres Sur Escondida Escondida Pelambres

#### (\*) Above graph of "Equity Share of Production" is based on calendar year (Jan - Dec)

# **LME Copper Price (Monthly Average)**



- •The Escondida copper mine is the world's largest copper mine, producing more than 1 million tons of copper per year.
- ·Years' Worth of Mineable Resources:

Escondida Mine	more than 50 years
Los Pelambres Mine	more than 50 years
Antamina Mine	more than 15 years
Los Bronces Mine	more than 30 years
El Soldado Mine	more than 20 years

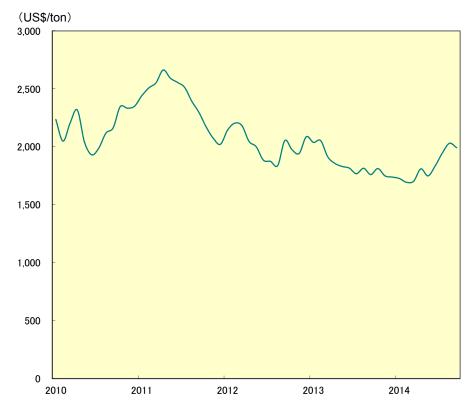


# **Aluminum Business**

# **Equity Share of Production**

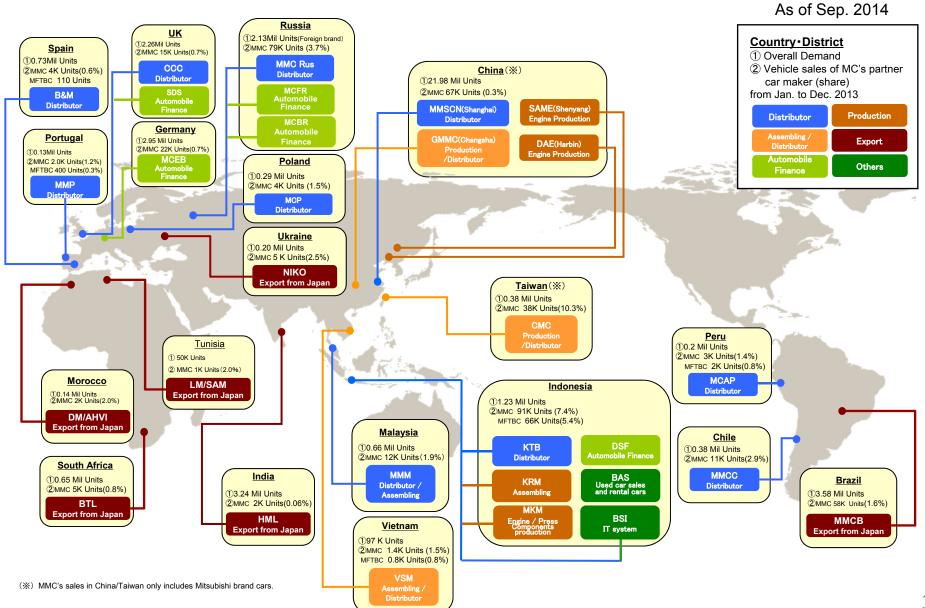
#### (Thousand tons) 200 ■Jan-Mar ■Apr-Jun ■Jul-Sep ■Oct-Dec Year ended Year ended Year ended Dec. 2012 Dec. 2013 Dec. 2014 Total 234 Total 232 (Jan-Sep) Total 170 150 139 139 35 35 106 100 36 66 65 34 34 48 50 17 29 28 16 16 36 35 5 Mozal Boyne Others Mozal Boyne Others Mozal Boyne Others

# **LME Aluminum Price (Monthly Average)**





# **Global Automobile-Related Business (MMC-Related)**





# **Mitsubishi Motors Corporation (MMC)**

Summary of MMC's Results
Announcement for the Six Months
Ended September 2014

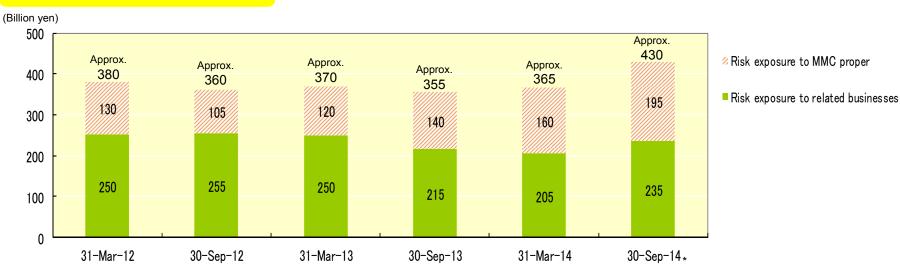
(Source: MMC Six Months Ended September 2014 Results Announcement)

Ended September 2014		Six Months Ended	Six Months Ended	
(Billion yen, thousand units)		September 2013 (1)	September 2014 (2)	(2) - (1)
Operating transa		929.0	1,035.1	+106.1
	Operating Income	50.8	62.7	+11.9
Ordinary Profit		61.0	73.6	+12.6
	Net Profit	46.7	60.9	+14.2
	Sales Volume (Retail)	499	521	+22

Year Ending March 2015 Target (announced on October 29, 2014)
2,180.0
135.0
138.0
110.0
(1,089)

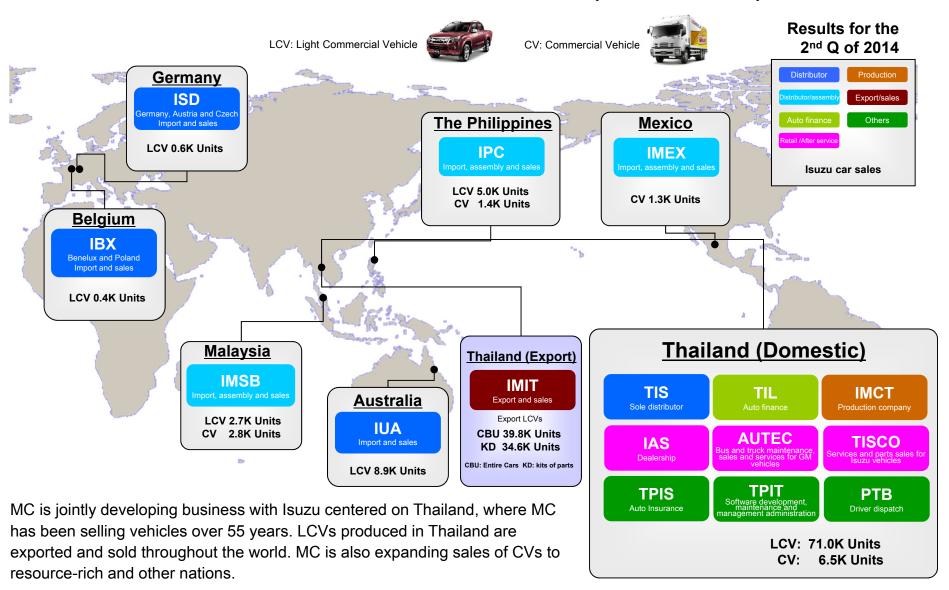
Note: Sales volume excludes OEM sales.

# MC's Risk Exposure



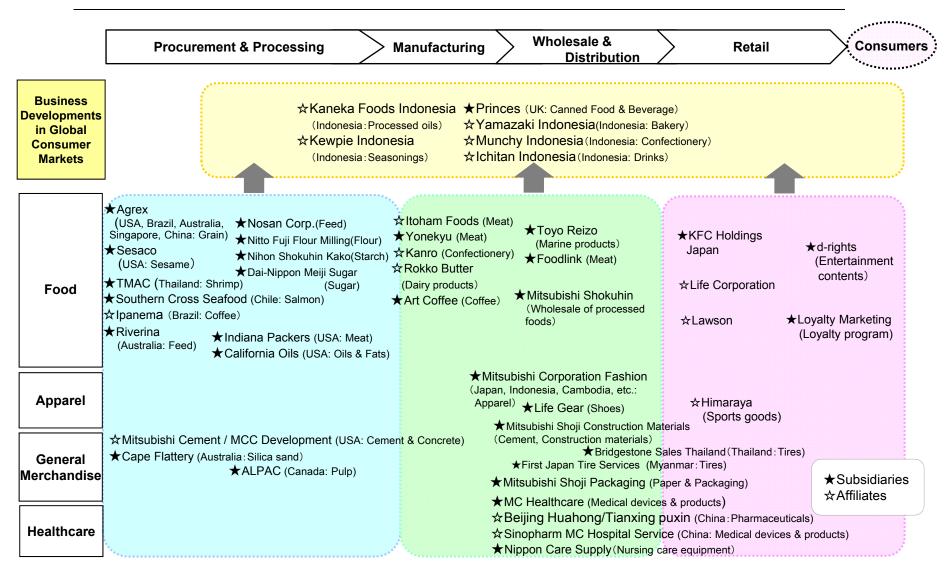


# **Global Automobile-Related Business (Isuzu-Related)**



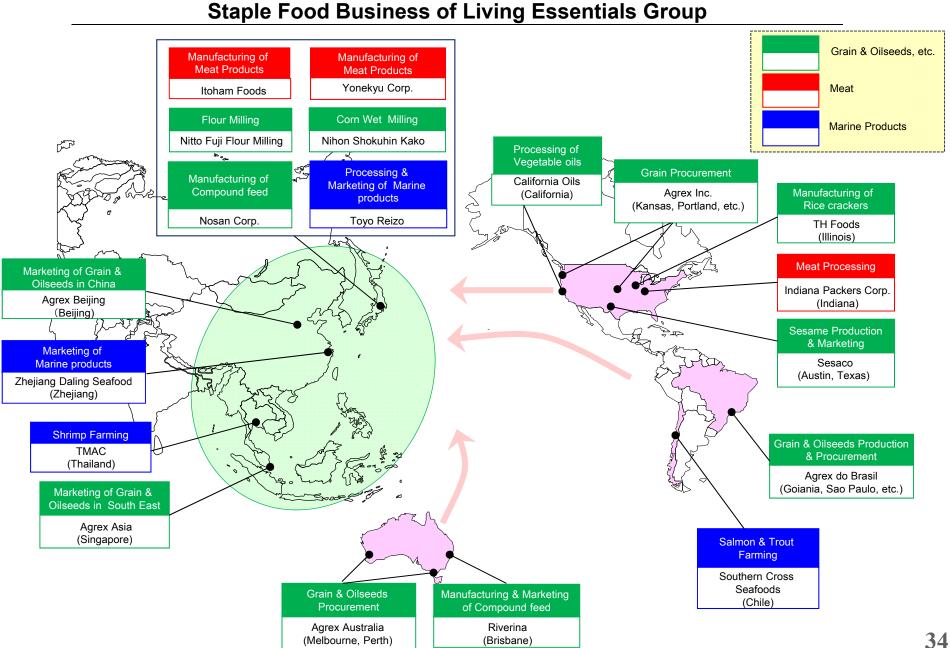


# **Business Investments of Living Essentials Group**



\*Main subsidiaries and affiliates







# **Earnings and Share Price**

