# Supplementary Information For the Nine Months Ended December 2018

February 5, 2019

Mitsubishi Corporation

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#### (Forward-Looking Statements)

- This release contains forward-looking statements about Mitsubishi Corporation's future plans, strategies, beliefs and performance that are not historical facts. Such statements are based on the company's assumptions and beliefs in light of competitive, financial and economic data currently available and are subject to a number of risks, uncertainties and assumptions that, without limitation, relate to world economic conditions, exchange rates and commodity prices.
- Accordingly, Mitsubishi Corporation wishes to caution readers that actual results may differ materially from those projected in this release and that Mitsubishi Corporation bears no responsibility for any negative impact caused by the use of this release.

#### (Notes Regarding these Presentation Materials)

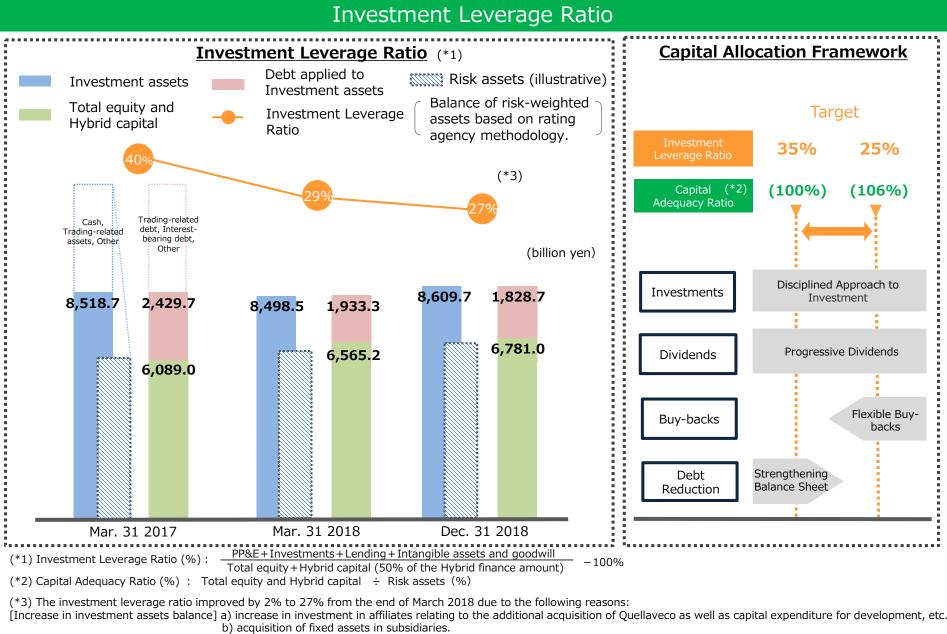
- Consolidated net income in this presentation shows the amount of net income attributable to owners of the Parent, excluding noncontrolling interests. Equity shows the amount of equity attributable to owners of the Parent, excluding noncontrolling interests, which is a component of total equity.
- \* "FY2018" refers as "Financial Year 2018", starting from April 2018 and ends in March 2019.

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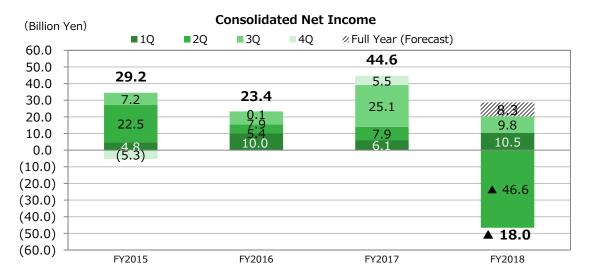
3. Business Operations Supplementary Information by Segment12 - 24

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[Increase in shareholder's equity] c) accumulation of net profit. Copyright © 2019 Mitsubishi Corporation

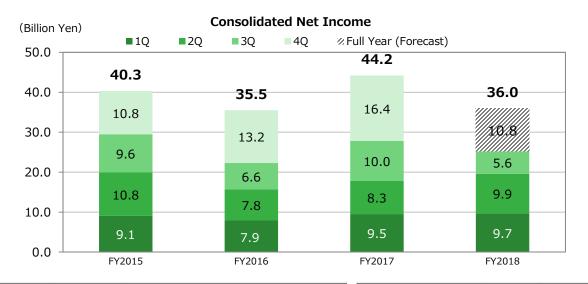
### Global Environmental and Infrastructure Business Segment



(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	26.9	29.4		Increase in transaction of Plant business, etc.	-	-	-
Equity-method income	24.5	-11.8	-36.3	One-off losses from worsening construction-related losses in Chiyoda Corporation, etc.	-	-	-
Consolidated Net Income	39.1	-26.3		One-off losses related to Chiyoda Corporation, etc.	-18.0	-	Mainly due to one-off losses in FY2018 2Q related to Chiyoda Corporation, etc.

(Billion Yen)	March 31, 2018	December 31, 2018			
Segment Assets	1,045.6	951.6			

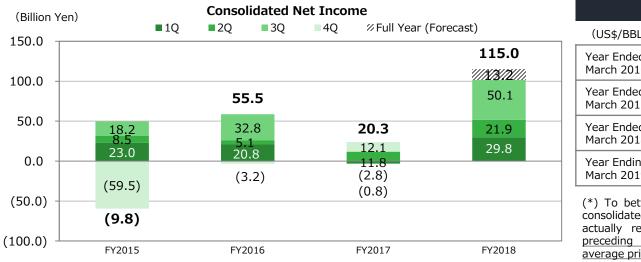
### Industrial Finance, Logistics & Development Segment



(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	37.8	34.1	-3.7	Decrease in transaction earnings in Aircraft-related business, etc.	-	-	-
Equity-method income	22.2	20.8	-1.4	-	-	-	-
Consolidated Net Income	27.8	25.2		Decrease in infrastructure-related fund evaluation profit, etc.	36.0	70%	-

(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	814.8	799.5

### Energy Business Segment



Crude Oil (Dubai) (*)											
(US\$/BBL)	(US\$/BBL) 1Q 1Q-2Q 1Q-3Q 1Q-4Q										
Year Ended March 2016	74.4	63.2	62.5	59.3							
Year Ended March 2017	40.7	35.6	38.1	39.4							
Year Ended March 2018	48.3	50.7	50.4	50.4							
Year Ending March 2019	59.3	61.6	65.0	-							

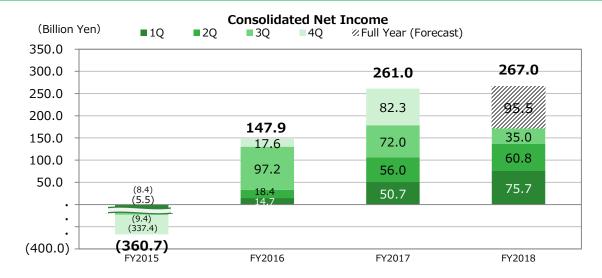
(\*) To better account for the differences in fiscal year-ends of consolidated companies and the timing when crude oil price is actually reflected in sales price, the average price for the preceding 6 month period (e.g. For the year ending March: average price from Oct. to Sep.) is utilized.

(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	36.8	63.4		Increase in transaction earnings due to higher sales prices, etc.	-	-	-
Equity-method income	33.9	55.5	+21.6	Increase in earnings from the LNG- related business, etc.	-	-	-
Consolidated Net Income	8.2	101.8		In addition to rebound from one-off losses in the previous year, increase in earnings and dividends received in the LNG-related business, etc.	115.0	89%	Timing of the recording of dividends received in the LNG-related business, etc.
(of which, LNG related)	68.8	94.7	+25.9				

(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	2,074.1	2,339.1
(of which, LNG related)	[1,027.8]	[1,100.5]

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### Metals Segment



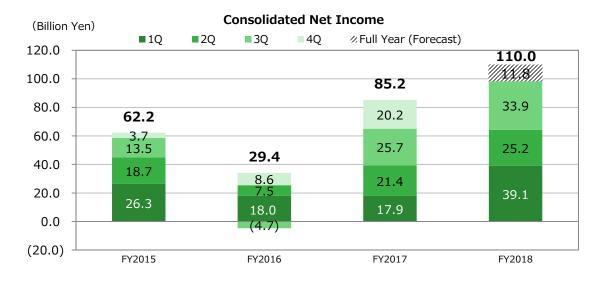
(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	317.6	382.5	+64.9	Higher sales prices in the Australian coal business, etc.	-	-	-
Equity-method income	27.3	-22.0	-49.3	Impairment loss on the Chilean iron ore business, etc.	-	-	-
Consolidated Net Income	178.7	171.5	-7.2	Despite increased earnings in the Australian coal business due to higher sales prices, impairment loss on the Chilean iron ore business, etc.	267.0	64%	Steady growth in the Australian coal business, despite impairment loss on the Chilean iron ore business, etc.
(of which, MDP)	[125.6]	[162.3]	[+36.7]				
(of which, Copper)* [34.1] [26.4] [-7.7] (*) Copper shown as total of JECO, JECO 2, MCCH, MCRD, and dividend income at the						ne parent.	

·/./]	(^)	Copper	shown	as total	of JECO,	JECO	2, мссн,	MCRD,	and c	lividend	income	at the	par
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(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	3,777.3	3,913.7
(of which, MDP)	[1,131.8]	[1,017.9]
(of which, Copper)	[554.7]	[744.0]

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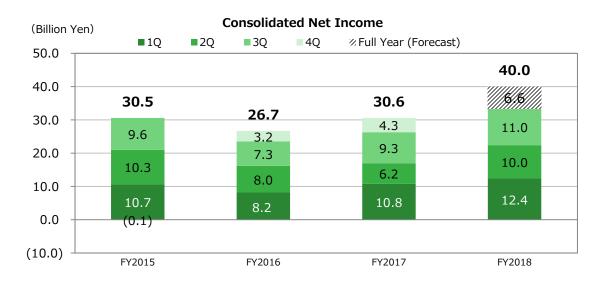
### Machinery Segment



(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	148.8	161.2		Increase in transaction earnings in the Asia automotive business, etc.	-	-	-
Equity-method income	19.2	42.0	+22.8	Contribution of equity income from Mitsubishi Motors and increased earnings in the Asia automotive business, etc.	-	-	-
Consolidated Net Income	65.0	98.2	+33.2	Contribution of equity income from Mitsubishi Motors and increased earnings in the Asia automotive business, etc.	110.0	89%	Steady growth in Asia automotive business, etc.

(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	1,921.1	2,025.0

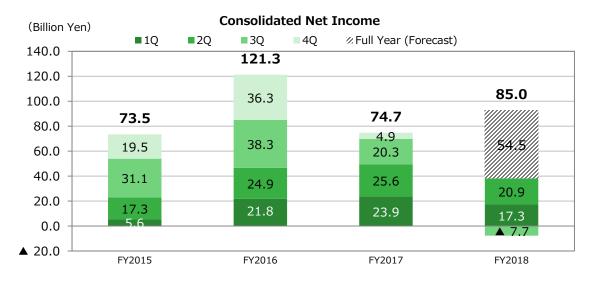
## Chemicals Segment



(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	89.0	94.1	+5.1	Increase in trading profits in the Petro-chemical business, etc.	-	-	-
Equity-method income	14.8	17.0	+2.2	Increase in earnings from SPDC Ltd., etc.	-	-	-
Consolidated Net Income	26.3	33.4	+7.1	Increased trading profit and earnings in the Petro-chemical business, etc.	40.0	84%	Steady growth in trading profits and earnings in the Petro- chemical business, etc.

(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	993.7	1,006.4

### Living Essentials Segment

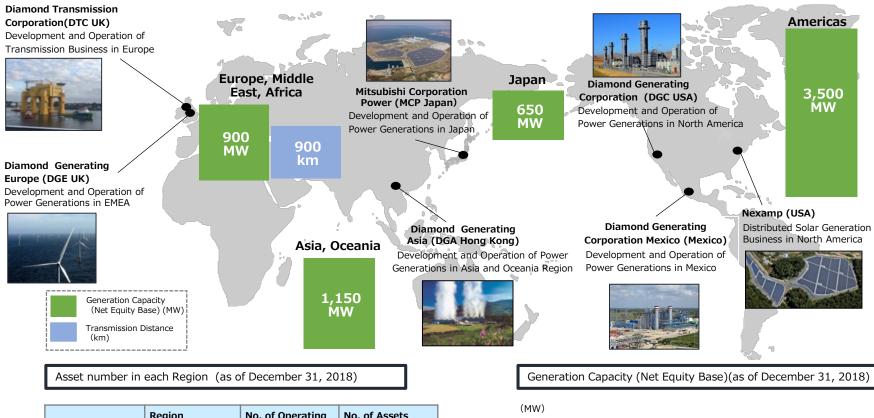


(Billion Yen)	FY2017 3Q	FY2018 3Q	YoY Change	Main Reasons	Full-Year Forecast for FY 2018 Released Nov 2,2018	Rate of Progression	Main Reasons
Gross Profit	734.9	742.5	+7.6	Increase in income due to franchise commission in the Convenience store business and higher transaction earnings in the Food wholesale business, etc.	-	-	-
Equity-method income	20.0	(5.5)	-25.5	Impairment loss in the Overseas food materials business, etc.	-	-	-
Consolidated Net Income	69.8	30.5		Impairment loss in the Overseas food materials business, etc.	85.0	36%	Impairment loss in the Overseas food materials business, etc.

(Billion Yen)	March 31, 2018	December 31, 2018
Segment Assets	4,599.8	5,229.9

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#### Power Generation Business / Environmental Business Global Environmental & Infrastructure Business Group



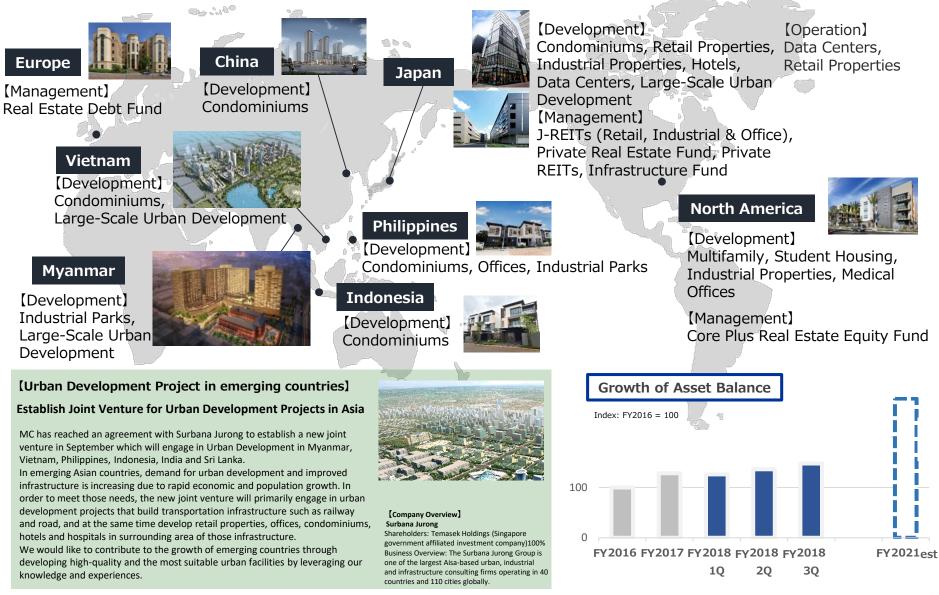
	Region	No. of Operating Assets	No. of Assets Under Construction
Power	Americas	14	1
Generation(*)	Asia and Oceania	12	0
	EMEA	13	3
	Japan	20	3
	TOTAL	59	7
Transmission(**)	TOTAL	9	0

(\*) This figure does not include the assets owned by Nexamp.

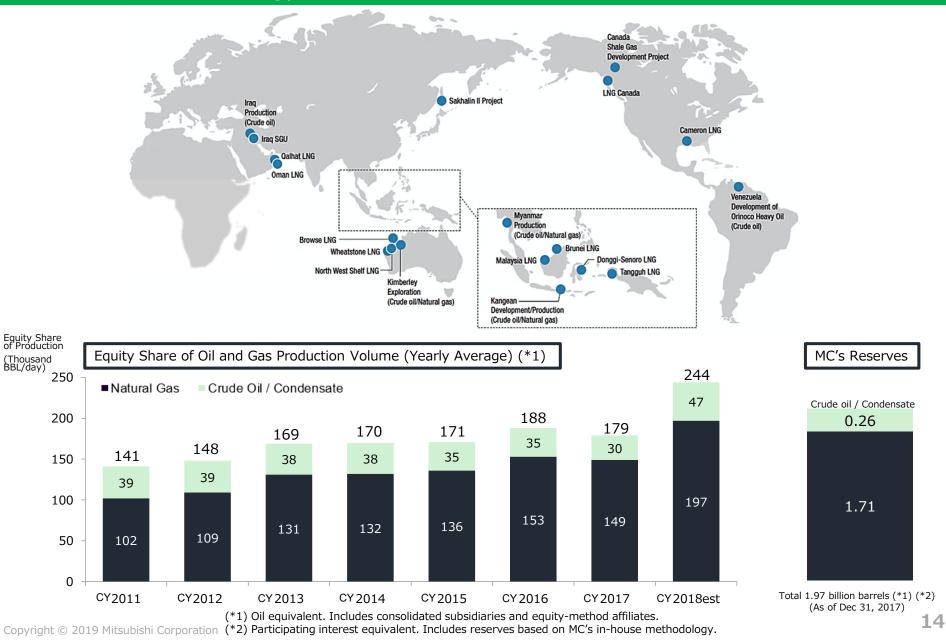
(\*\*) Excluding assets MC currently named as preferred bidder.



#### Real Estate & Urban Development business Industrial Finance Logistics & Development Group



### Global Energy Resource-related Businesses Energy Business Group



### Involvement in LNG Projects Energy Business Group

#### <Existing Projects in Production>

Project	Beginning of Production			uction on Ton)	Buyer	Seller	Shareholding	MC's Participa- tion	Business Contribu- tion (*4)
Brunei	1972	7.2	MC S	25%	JERA, Tokyo Gas, Osaka Gas, etc.	Brunei LNG	Brunei Gov. (50%), Shell(25%), MC (25%)	1969	
Malaysia I (Satu)	1983	8.4	0.42	5%	JERA, Tokyo Gas, Saibu Gas		Petronas (90%), Sarawak Gov. (5%), MC (5%)	1978	ABCD
Malaysia II (Dua)	1995	9.6	0.96	10%	Tohoku Elec., Tokyo Gas, Shizuoka Gas, Sendai City Gas Authority, JXTG Holdings, Korea Gas, CPC	Malaysia LNG	Petronas (80%), Sarawak Gov. (10%), MC (10%)	1992	ABCD
Malaysia III (Tiga)	2003	7.7	0.31	4%	Tohoku Elec., Tokyo Gas, Osaka Gas, Toho Gas, JAPEX, Korea Gas, Shanghai LNG	Malaysia LNG Tiga	Petronas (60%), Sarawak Gov. (25%), JXTG Holdings (10%), MC (4%), JAPEX (1%)	2000	ABCD
North West Shelf	1989	16.9	1.41	8.33%	Tohoku Elec., JERA, Tokyo Gas, Shizuoka Gas., Toho Gas, Kansai Elec., Osaka Gas, Chugoku Elec., Kyushu Elec., Guandong Dapeng LNG	NWS JV	Shell, BP, BHP, Chevron, Woodside, MIMI [MC/Mitsui & Co.=50:50], 1/6 respectively	1985	ABCD
Oman	2000	7.1	0.197	2.77%	Osaka Gas, Korea Gas, Itochu Corp., BP	Oman LNG	Oman Gov. (51%), Shell (30%), Total (5.54%), MC (2.77%) etc.	1993	ABCD
Qalhat	2005	3.3	0.133	4%	Osaka Gas, MC, Union Fenosa Gas (Spain)	Qalhat LNG	Oman Gov. (47%), Oman LNG (37%), Union Fenosa Gas (7%), Osaka Gas (3%), MC (3%) etc.	2006	ABCD
Russia Sakhalin II	Oil: 2008 (year-round production), LNG: 2009	9.6	0.96	10%	JERA, Tokyo Gas, Kyushu Elec., Toho Gas, Hiroshima Gas, Tohoku Elec., Saibu Gas, Osaka Gas, Korea Gas, Shell, Gazprom	Sakhalin Energy	Gazprom (50%+1share), Shell (27.5%- 1share), Mitsui & Co. (12.5%), MC (10%)	1994* (*PSA conclusion)	ABCD
Indonesia Tangguh	2009	7.6	0.75	9.92%	Tohoku Elec., Kansai Elec., SK E&S, POSCO, Fujian LNG, Sempra Energy, etc.	Tangguh JV	BP (40.3%), MI Berau [MC/INPEX=56:44] (16.3%), CNOOC (13.9%), Nippon Oil Exploration Berau (12.2%) etc. (*2)	2001 (*3)	ABCD
Indonesia Donggi - Senoro	2015	2.0	0.9	44.9%	JERA, Korea Gas, Kyushu Elec., etc.	PT.Donggi -Senoro LNG	Sulawesi LNG Development Limited [MC/Korea Gas=75:25](59.9%), PT Pertamina Hulu Energi(29%), PT Medco LNG Indonesia(11.1%)	2007	ABCD
Wheatstone	2017	8.9	0.28	3.17%	Chevron, KUFPEC, Woodside, Kyushu Elec., PEW	Equity Lifting (*1)	Chevron (64.136%), KUFPEC (13.4%), Woodside (13%), Kyushu Elec. (1.464%), PEW (8%; of which MC holds 39.7%)	2012	ABCD
<project< th=""><th colspan="2">Total 88.3 8.12 Projects under Construction&gt;</th><th>(*1) LNG is procured a</th><th>and sold by eac</th><th>ch company according to the ratio of interest / equit</th><th>y in the liquefa</th><th>action contract.</th></project<>	Total 88.3 8.12 Projects under Construction>		(*1) LNG is procured a	and sold by eac	ch company according to the ratio of interest / equit	y in the liquefa	action contract.		
Cameron	2019	12.0	4.0	33.3%	MC, Mitsui & Co., Total (Toller)	Equity Lifting(*1)	Sempra Energy (50.2%), Japan LNG Investment (16.6%, of which MC holds 70%), Mitsui & Co. (16.6%), Total (16.6%)	2012	ABCD
Indonesia Tangguh (Expansion)	Mid 2020	3.8	0.38	9.92%	PLN, Kansai Elec.	Tangguh JV	Same as (*2)	Same as	ABCD
LNG Canada	Mid 2020's	14.0	2.1	15%	Shell, Petronas, PetroChina, MC, Korea Gas	Equity Lifting(*1)	Shell (40%), Petronas (25%), PetroChina (15%), MC (15%), Korea Gas (5%)	2010	ABCD
	Total	29.8	6.48				_		

(\*4) Business Contribution: A Investment in exploration & development (upstream), B Investment in liquefaction plant, C Marketing and/or import agent, D Shipping Copyright © 2019 Mitsubishi Corporation

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## Global Metal Resource-Related Businesses Metals Group



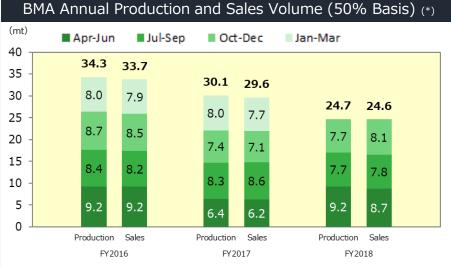
Product	Project	Country	Annual Production Capacity (*1)	Main Partners	MC Share
Coking Coal	BMA	Australia	Coking Coal, etc., 60 mt (*2)	BHP	50.00%
	Escondida	Chile	Copper 1,200 kt	BHP, Rio Tinto	8.25%
	Los Pelambres	American Sur Chile	Copper 410 kt	Luksic Group (AMSA)	5.00%
	Anglo American Sur	Chile	Copper 422 kt(*3)	Anglo American	20.4%
	Antamina	Peru	Copper 450 kt, Zinc 400 kt	BHP, Glencore, Teck	10.00%
Copper	Quellaveco	Peru	Development is in progress, with the start of copper production slated for 2022. (Planned Annual Production: 300kt of copper over its first 10 years of operation)	Anglo American	40.00%
	Gresik (Smelting)	Indonesia	Copper 300 kt	PT Freeport Indonesia, Mitsubishi Materials, JX Nippon Mining & Metals	9.50%

(\*1) Production capacity shows 100% volume of the project.

(\*2) Annual production capacity is not public, FY2017 year production volume is used here.

(\*3) Annual production capacity is not public, CY2018 year production volume is used here.

#### Coal Business Metals Group



(\*) Due to rounding, the quarterly figures do not necessarily add up to the total annual figures.



Source : Platts, a division of McGraw Hill Financial, Inc., Argus Media Limited

AUS / USD Average Exchange Rate

US\$/A\$	1Q	2Q	3Q	4Q
FY 2014	0.9329	0.9295	0.9049	0.8754
FY 2015	0.7775	0.7518	0.7410	0.7360
FY 2016	0.7449	0.7512	0.7508	0.7527
FY 2017	0.7509	0.7700	0.7696	0.7740
FY 2018	0.7573	0.7442	0.7354	

Source: Mitsubishi UFJ Research and Consulting

 $(\ensuremath{^*})$  The above exchange rates are cumulative average rates from 1Q up to each quarter.

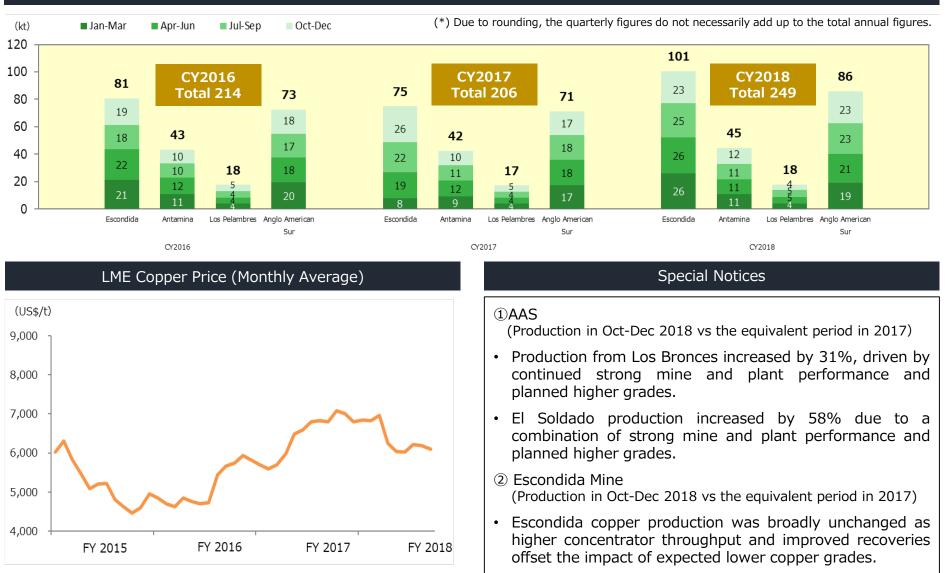
 $(\ensuremath{^*})$  The above exchange rates differ from those actually used by MDP.

#### **Special Notices**

- BMA production for the December 2018 quarter increased by 4% to 7.7 mil mt on a year on year basis.
- The production increased due to the improved performance. This was partially offset by the scheduled longwall move at Broardmeadow which was successfully completed during the quarter.
- The Caval Ridge Southern Circuit project was completed in 2018 to plan with the conveying of first coal in October 2018.

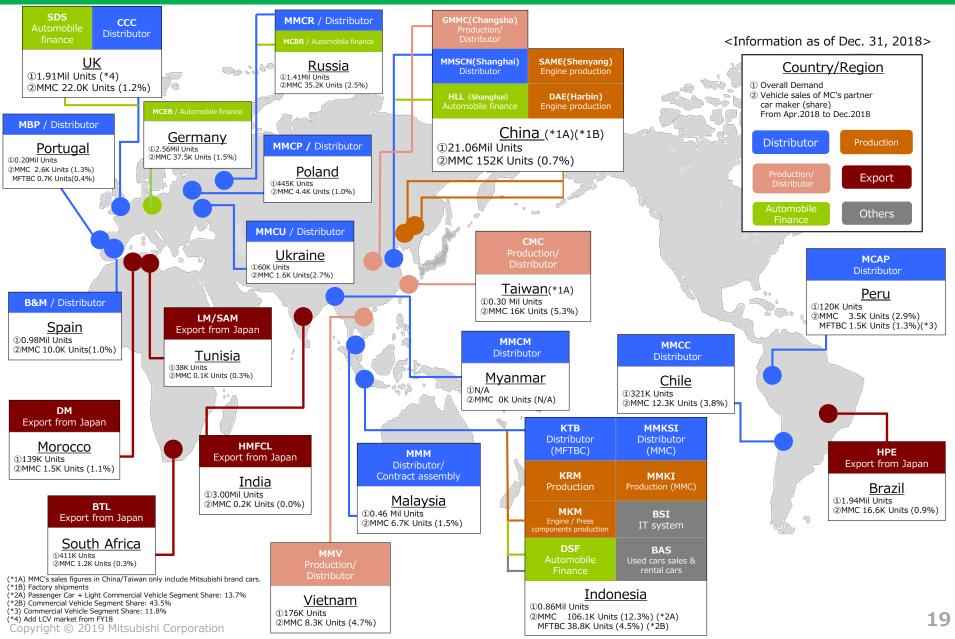
### Copper Businesses Metals Group

Equity Share Production (\*)

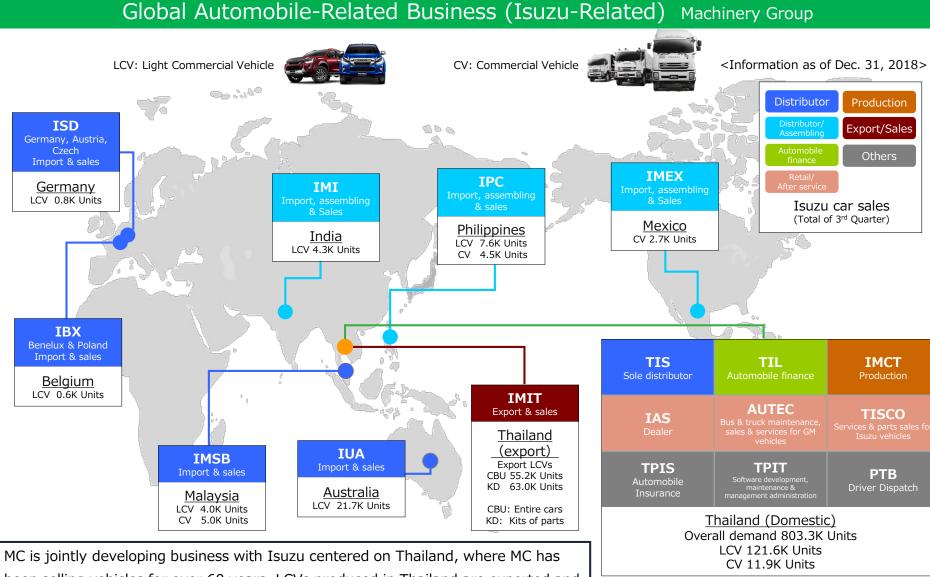


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### Global Automobile-Related Business (MMC·MFTBC-Related) Machinery Group

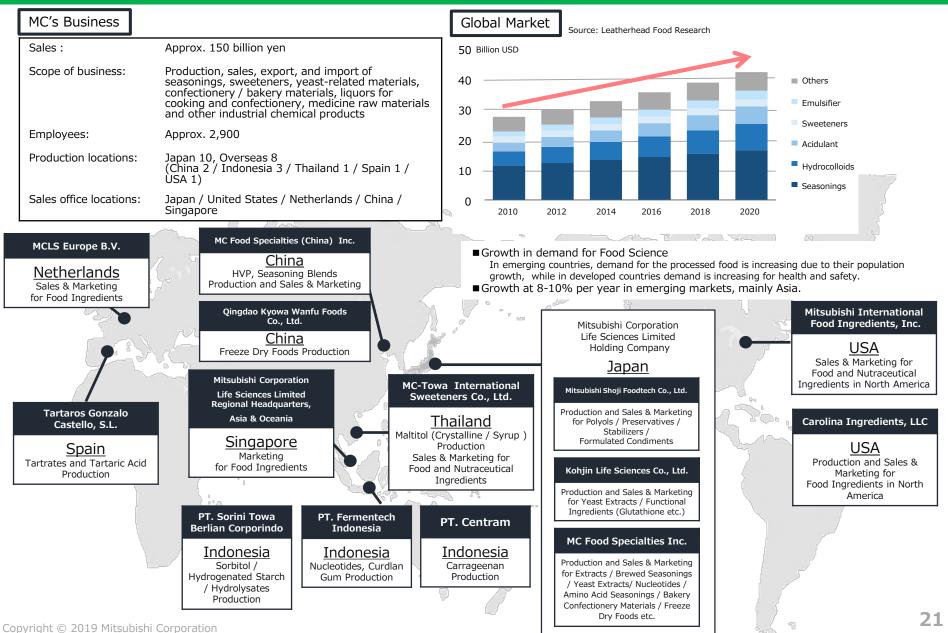


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been selling vehicles for over 60 years. LCVs produced in Thailand are exported and sold throughout the world. MC is also expanding sales of CVs to emerging countries and regions.

### Life Science (Food Science Business) Chemicals Group



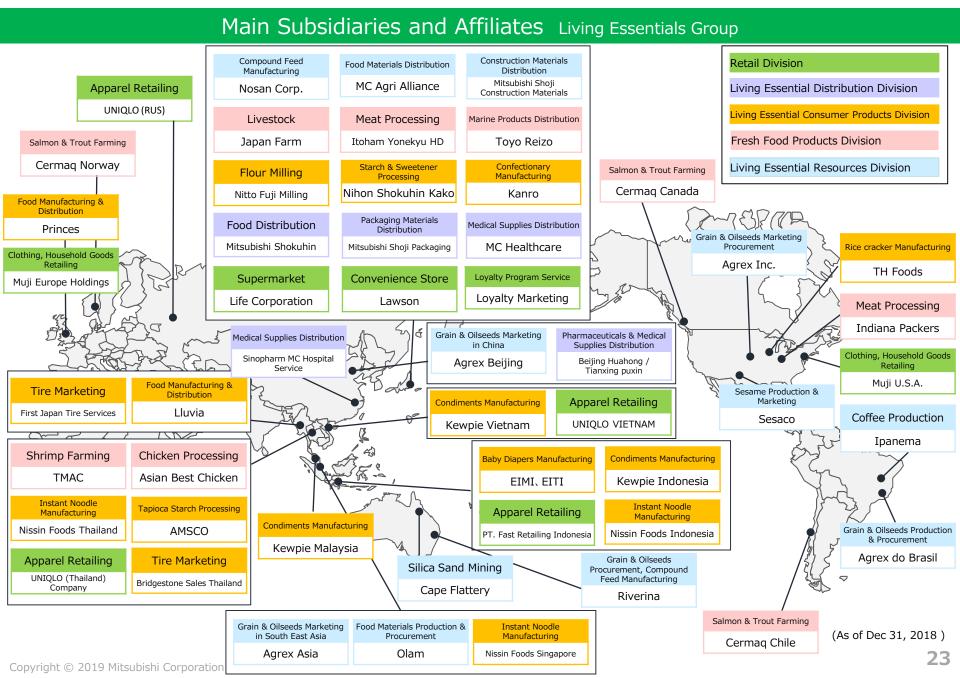
## Food Business Living Essentials Group

★Subsidiaries ☆Affiliates

Product		on, Procure Processing	ment &	Manufacturin	g	Distribution	Retail								
Marine Product	★Cermaq (Norway, Chile, Canada: Salmon & Trout)			★ Sanyo Foods (Japan: Marine Products)		★Toyo Reizo (Japan: Marine Products)									
Soy Meat		★Nosan Corp. (Japan:	★ Japan Farm (Japan: Meat)	☆Itoham Yonekyu Holdings (Japan: Meat)	★ Princes (UK: Food)	★Foodlink (Japan: Meat)	★Lawson (Japan: Convenience								
Com		Feed)	★Indiana	Packers (USA: Meat)		★Mitsubishi	Store)								
	★ Agrex (USA, Brazil, Australia: Grain)	(USA, Brazil, Australia:	(USA, Brazil, Australia:	(USA, Brazil, Australia:	(USA, Brazil, Australia:	(USA, Brazil, Australia:	(USA, Brazil, Australia:	(USA, Brazil, Australia:		pon Meiji pan: Sugar)	☆ Kanro (Japan: Confectionary)		Shokuhin (Japan: Food)	☆ Life Corporation (Japan: Supermarket)	Con
Sugar Starch										okuhin Kako a & Sweetener)	Yamazaki Indonesia (Indonesia : Bakery)		Atri Distribusindo	☆KFC Holdings	Consumers
Wheat			Flour Milling : Flour)	☆ JVs with Nissin Foods HD(*1) (Instant Noodle)		(Indonesia: Food & Consumer Products)	Japan (Japan: Food Restaurant Chain)	S.							
Coffee				☆JVs with Kewpie(*2) (Condiments)	☆Lluvia		Sumber Alfaria Trijaya Tbk								
Cocoa Edible Nuts	$rac{1}{\sim}$ Olam (Singapore: Food Materials)		terials)	★Art Coffee (Japan: Coffee)	(Myanmar: Food)	★ MC Agri Alliance (Japan: Food Materials)	(Indonesia: Minimart)								
Spices Sesame	☆Ipanema (Brazil: Coffee) ★Sesaco (USA: Sesame)			★TH Foods (USA: Rice Crackers)											
Rice etc.				☆ Kadoya Sesame Mills (Japan: Sesame Seed Oil)		☆ MCMS (Hong Kong: Food)									

(\*1)Indonesia, Singapore, Thailand, India (\*2)Indonesia, Malaysia, Vietnam (As of Dec 31, 2018)

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### Salmon Farming Business Living Essentials Group

