



Forest Ranger Families Program
Colombia

Brazilian Tropical Forest Regeneration Project
Brazil

(August 2020)

 **Mitsubishi Corporation**

Latin America and the Caribbean

Highlights of our Activities in Latin America and the Caribbean



Steel Business

Steel Service Center in Brazil

We work on business areas that include distribution and processing of steel products across the region through Metal One Corporation, an integrated steel trading company that is 60% owned by MC.



Methanol Production & Sales

Methanol Plant in Venezuela

Metanol De Oriente, S.A. (Metor); Our joint venture with a Venezuelan state-owned petrochemical company and other partners with an annual capacity of 1.6 million tons of methanol. It started production in 1994. And we also import and sell methanol in Brazil.



New Methanol Project

New Methanol & DME Plants in Trinidad and Tobago

Caribbean Gas Chemical Limited (CGCL); Our new joint venture with state-owned gas company of Trinidad & Tobago and other partners to produce methanol and DME with an annual capacity of 1.0 million tons of methanol to export to USA, Europe and Asia etc.



Copper Business

Quellaveco Project in Peru

Beginning with participation in Escondida mine, the world's largest copper mine, MC steadily expanded its assets in Chile & Peru and also increase the trading volume. In Peru, MC decided to develop Anglo American Quellaveco in 2018 and expected to start operation in 2022.



Iron Ore Business

Los Colorados Mine in Chile

We are investing in Chilean iron ore mine, Compañía Minera del Pacífico S.A., which is Chile's largest iron ore company, and continues to grow through mine expansions and new mine developments.



Floating Production Storage and Offloading (FPSO) Business

FPSO Systems in Brazil

We operate Floating Production, Storage and Offloading (FPSO) vessels for crude oil and gas from deep-sea oilfields for Brazilian state-owned oil company, Petrobras.



Compressor Business

Compressor Factory in Brazil

We are working with Mitsubishi Heavy Industries Compressor Corporation to develop a compressor business, including sales, assembly and after-sales service.



Elevator Business

Elevator Factory in Colombia

We are working with Mitsubishi Electric to develop elevator sales across the region and operate an elevator factory in Colombia.



Motor Vehicle Business ① Mitsubishi Motors

Vehicles of Mitsubishi sold in Chile and Peru

We are selling vehicles manufactured by Mitsubishi Motors and FUSO through our partner.



Motor Vehicle Business ② Isuzu Motors

IPSA (Isuzu Motors International Operations (Panama), S.A.)

Since 2012 IPSA has been offering sales & marketing and aftersales support to Isuzu dealers in currently 23 countries of Central & South America and the Caribbean for D-Max (Pick Up) and mu-X (SUV) manufactured in Thailand.

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Agri Inputs & Grain Trading

Grain inland terminal in Brazil

Through our subsidiary Agrex do Brazil, we support agribusiness in all stages of the grain production chain.

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Coffee Business

Coffee sample roaster

We are working with one of the world's largest coffee plantations to produce high-quality coffees, certified by CSR organizations in the US and Europe. We are also engaged in coffee trading across the region.

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Salmon Farming

Salmon Farm in Chile

Working through Cermaq, the world's third largest salmon farming company, to develop our salmon farming in Chile. Also engaging in trading business as one of the biggest importers in Japan while increasing marketing penetration in the region.

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Agri-Product Business

Complete range of Nuts ingredients

We've been focusing on our sales network in Latin America that is a platform to sell and promote a wide variety of food ingredients such as nuts, cocoa and spices, as well as the finest Japanese beef "Wagyu" in our region. We are also engaging to develop new businesses in the region by leveraging our worldwide networks.

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Power Plant EPC Business

Power Plant in El Salvador

We develop our power generation plant business, including engineering, procurement and construction (EPC), across the region with finance arrangement.

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Electric Mobility Business (E-Mobility)

EV Buses in Chile

Through a joint venture with French Electricity utility EDF, we provide financing solutions for new mobility and battery businesses.

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Ports Business

Port Terminal in Colombia

Joining forces with a local partner, we are participating in the port terminal business along Colombia's Caribbean coast

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Water Business

Seawater Desalination Plant in Chile

Through a joint venture with a local partner, we supply desalinated water via pipeline mainly to the mining industry in Chile. We are also working to supply pipeline through Metal One Corporation.

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Aircraft Leasing

Commercial Aircraft Leasing in Panama

We are developing our aircraft leasing business, including aircraft leases to leading local airlines in Panama.

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Urban Infrastructure Business


Rail EPC Business

With Japanese and Italian partners, we will supply Monorail system (25km) which connects East and West side of Panama.

MC Offices and Subsidiaries in Latin America and the Caribbean



 Regional CEO of Latin America and the Caribbean (Business Development and Intelligence)

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Missions of the New Business Groups

To build MC's envisioned portfolio and boost its growth potential, operations that are capable of standing on their own as Core Businesses will form new Business Groups. Furthermore, some operations will be integrated into industries where we feel MC's redefined position could leverage new business opportunities. Each Business Group's mission was formulated based on the Three Corporate Principles and MC's pledge to generate triple-value growth.



Natural Gas

The demand for liquid natural gas (LNG), a principal source for both power generation and industrial applications, is growing. However, energy mix diversification driven by changes to the industrial structure, including the liberalization of the Japanese gas and power market, is increasing demand for the role of LNG supply/demand matching and adjustment. Our mission is to improve our value by meeting the needs of this new era.



Industrial Materials

Against a backdrop of an increasingly competitive environment, diversifying materials needs are likely to present new business opportunities. Our mission is to redefine the role MC can play in providing solutions to the industries in which it operates and focus resources in areas where the Company can leverage its strengths and capabilities.



Petroleum & Chemicals

The transition to a low-carbon society and increasing importance of environmental action continue to have an impact on the petroleum and chemicals industries. Our mission is to find solutions to global issues by concentrating on Core Businesses in these industries where MC can demonstrate its strengths and functions.



Mineral Resources

With metallurgical coal and copper as our main pillars, our mission is to further enhance the cost competitiveness and the quality of our world-class assets, while delivering long-term sustainability for our business in terms of both the environment and supply stability.



Industrial Infrastructure

More and more market players are looking to go digital and reduce their environmental footprints. Our mission is to redefine MC's position in each industry by leveraging its existing machinery, ship and plant and engineering sales businesses and transitioning to high-value-added business models providing solutions for those industries.



Automotive & Mobility

Our mission is to capture demand and leverage MC's formidable business foundations in the evolving automotive and mobility industries, which are embracing digital technologies and services encapsulated by CASE (Connected, Autonomous, Sharing and Electric). The Group will endeavor to build business models aimed at solving people- and goods-related mobility issues.



Food Industry

Our mission is to help solve the societal challenges surrounding supply chains and build a stable and sustainable business model. The Group also contributes to Japanese companies by expanding their high-quality products and services into overseas markets, thereby creating new growth opportunities.



Consumer Industry

Our mission is to spearhead solutions to societal challenges in the retail and distribution industries and maximize the value of MC's physical assets as social infrastructure, including its network of retail stores. The Group will also effectively combine its physical assets with digital technologies to build consumer-oriented retail and distribution platform businesses.



Power Solution

Our mission is not only to contribute to stable power supplies, but also to create new added value for power customers by combining renewables and other environmentally friendly energy sources with digital technologies.



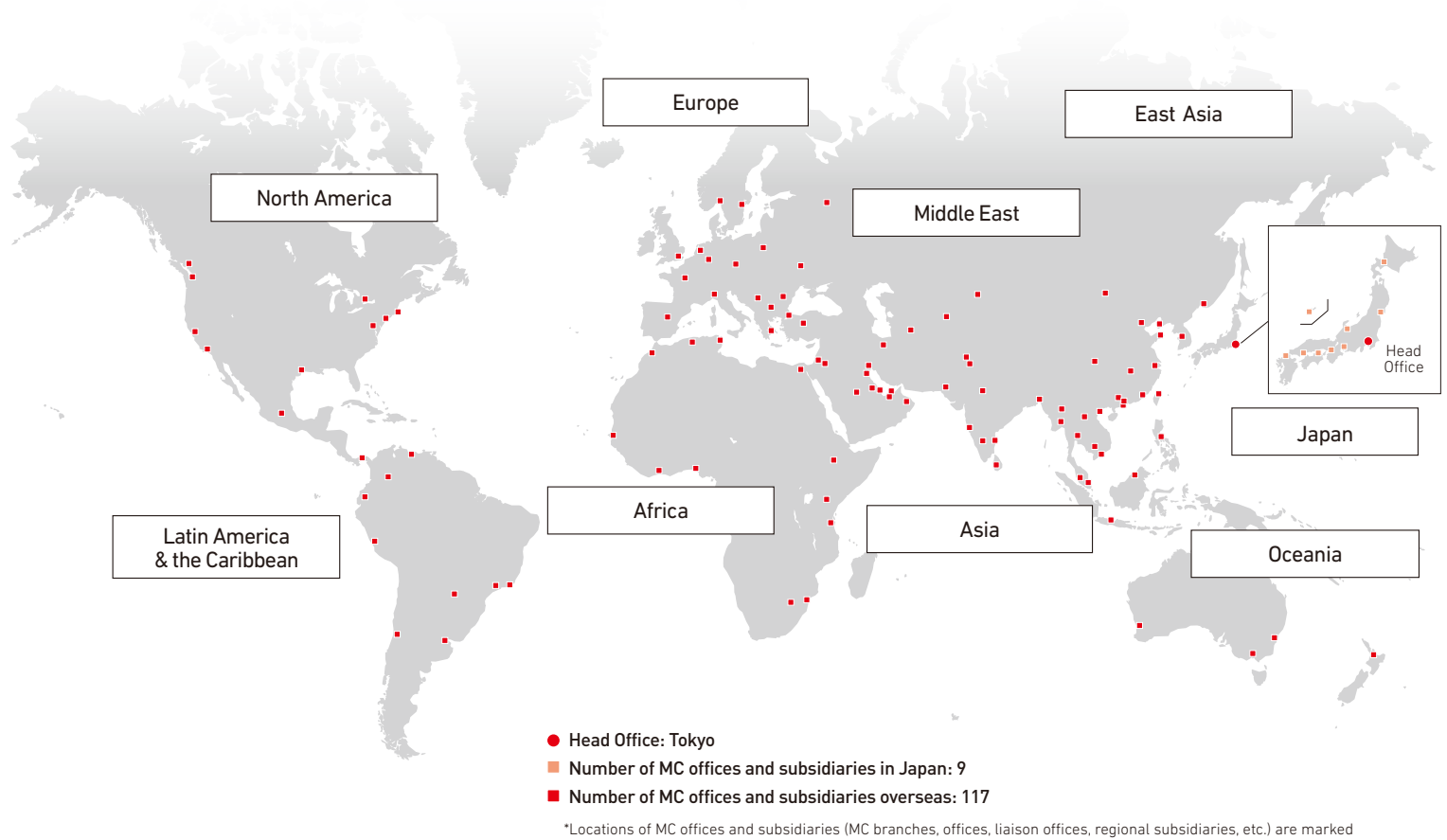
Urban Development

Our mission is to establish high-value-added and large-scale businesses, through combining MC's expertise in areas including urban development, infrastructure development and asset finance to meet societal and environmental needs such as urbanization and reduced carbon footprints.

Our Global Network

(as of April 1, 2020)

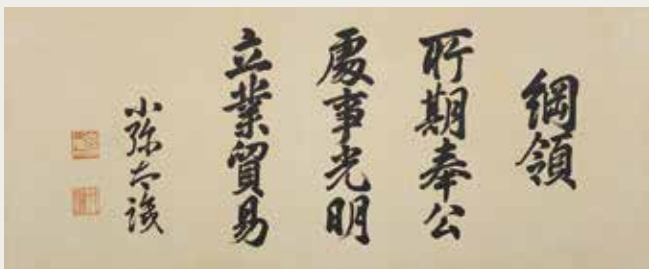
Mitsubishi Corporation (MC) is a global integrated business enterprise that develops and operates businesses together with its offices and subsidiaries in approximately 90 countries and regions worldwide, as well as a global network of around 1,700 group companies.



Corporate Philosophy

The Three Corporate Principles

The Three Corporate Principles are the foundation of the vision and strategy for our commitment to corporate social responsibility.



■ Corporate Responsibility to Society “Shoki Hoko”

Strive to enrich society, both materially and spiritually, while contributing towards the preservation of the global environment.

■ Integrity and Fairness “Shoji Komei”

Maintain principles of transparency and openness, conducting business with integrity and fairness.

■ Global Understanding Through Business “Ritsugyo Boeki”

Expand business, based on an all-encompassing global perspective.

(The modern day interpretation of the Three Corporate Principles, as agreed on at the Mitsubishi Kinyokai meeting of the companies that constitute the so-called Mitsubishi group in January 2001.)